

Answer: Mr. Surasak Urpsirisuk, Director and Chairman of the Executive Board, replied that the current situation of COVID has caused more people to work from home, resulting in more gas usage. In the United States, many companies are unable to open, causing the production capacity in the country to decrease, but the demand for gas has increased. Mrs. Patama Laowong, Deputy Chairman, added that since the beginning of last year, the situation of the company was still as planned. Orders continue to come in. At present, the company has backlog orders for approximately 2-3 months. We believe that by 2022 the company will be able to achieve our goals.

3.2 Question: What is the strategic plan for cost control?

Answer: Mr. Surasak Urpsirisuk, Director and Chairman of the Executive Board answered that the cost control strategy of production is the productivity enhancement. If production efficiency increases, costs will decrease.

Mrs. Patama Laowong, Deputy Chairman added that the company has continually improved the machine. Introduction of robots is to help in the production process to reduce rework and scrap, which the company can control production costs well. One of the factors that makes higher profit is the large cylinder market expansion with high value and few producers. The company has a higher profit margin. Ms. Kanya Vipaturat, Assistant Managing Director (Office) added that the key of the factory is to control costs effectively. The company has set the standard cost for seeking and comparing the raw materials. There are regular reports to executives, and follow-up analysis to find the cause and continuously improve efficiency.

There was no further question from the meeting. Then, the secretary invited the Chairman to state the closing of the meeting.

The Chairman thanked the shareholders, consultants and auditors for their valuable time to attend meetings. The Chairman then closed the meeting.

End the meeting at 16:08 PM.



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(Ms. Kanya Vipaturat)

Company's Secretary



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(Mr. Vinai Vittavasarnvej)

Chairman of the meeting