



"Trusted Cylinder for Your Home ...Trusted Partner for Your Business"

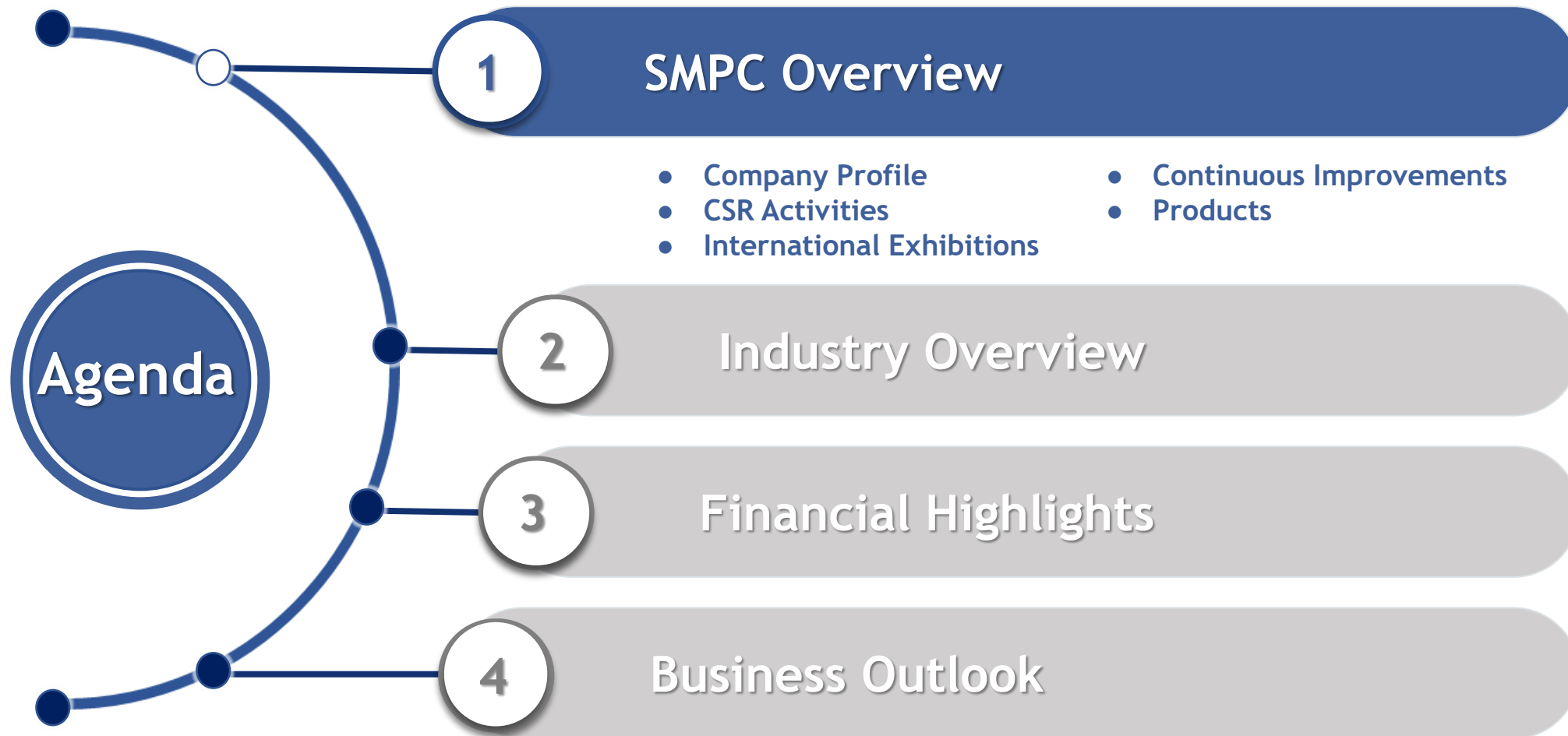
Opportunity Day

1H2024 Presentation

20 Aug 2024

Presented by :Mrs. Patama Laowong
Mr. Jerawut Laowong
Miss Kanya Vipnurut





“SMPC is a world leading low pressure vessel manufacturer with customers in more than 100 countries”

Bangkok, Thailand



“Dinsaw” Robot

15 May 2024

RATCHAPHIPHAT HOSPITAL



SMPC Donates “Dinsaw” Robots to Ratchaphiphat Hospital

Dr. Wanniga Saengsuri, Deputy Director of Ratchaphiphat Hospital - Medical Office, Mr. Sastra Thanrattananukool, Acting Head of the Academic and Planning Department, and the hospital staff representatives graciously received the equipment on behalf of the hospital.

26 June 2024

VENERABLE THAWISAK JUTINDHARO HOSPITAL



SMPC Donates “Dinsaw” Robots to Venerable Thawisak Jutindharo Hospital

Ms. Natnaree Chokviriyakorn, M.D., Deputy Director of Venerable Thawisak Jutindharo Hospital - Medical Office, received the donation on behalf of the hospital.

31 July 2024

CHAROENKRUNG PRACHARAK HOSPITAL



SMPC Donates “Dinsaw” Robots to Charoenkrung Pracharak Hospital

The donation was honored by the Assoc. Prof. Chatchat Sitthiphan, Governor of Bangkok, along with Dr. Kriangkrai Tangchitmaneesakda, Deputy Director of Medical Service Department, and Dr. Pornthep Sae-heng, Director of Charoenkrung Pracharak Hospital, received the delivery on behalf of the hospital.



International Exhibitions in 1H24

13-15 March 2024



SMPC Attended 37th AIGLP Congress in Rio De Janeiro, Brazil

To promote SMPC's products and services to potential customers in Latin America markets and to exchange the LPG industry information with other industry frontrunners.

17-18 April 2024



SMPC Attended 1st Southern Africa and 2nd East Africa LPG Expo 2024 in Maputo, Mozambique

The primary objective was to foster connections with existing and potential customers in the region.

18-19 July 2024



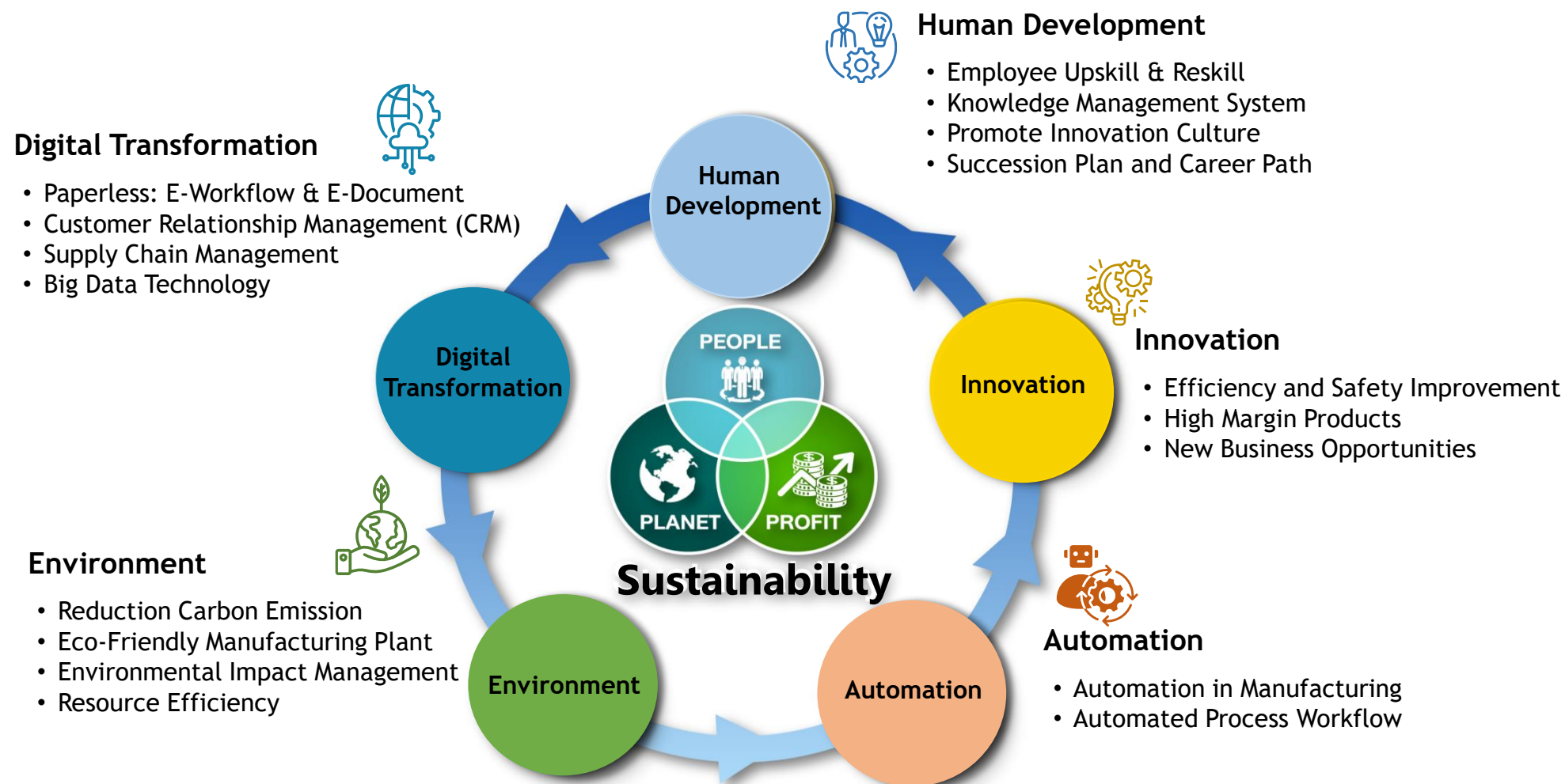
SMPC Attended 5th West Africa LPG Expo in Dakar, Senegal

To promote our products and services to current and potential customers in the West African region.

International Exhibitions 2024



5 Megatrends Towards Sustainability for SMPC



Wide Range of Product Coverage

Household LPG Cylinder 0.45 - 300 kg.
(Water Capacity 0.9 - 750 lt.)



2 Piece Cylinder 0.45 - 16 kg.
(Water Capacity 0.9 - 36 lt.)

3 Piece Cylinder 18 - 300 kg.
(Water Capacity 43 - 750 lt.)

Automotive LPG Cylinder



Cylindrical Autogas
Tanks



Recreational
Vehicles Tanks



Toroidal Autogas
Tanks

Other Cylinders



Air Receivers



Refrigerant
Cylinders



Chlorine
Cylinders



Ammonia
Cylinders



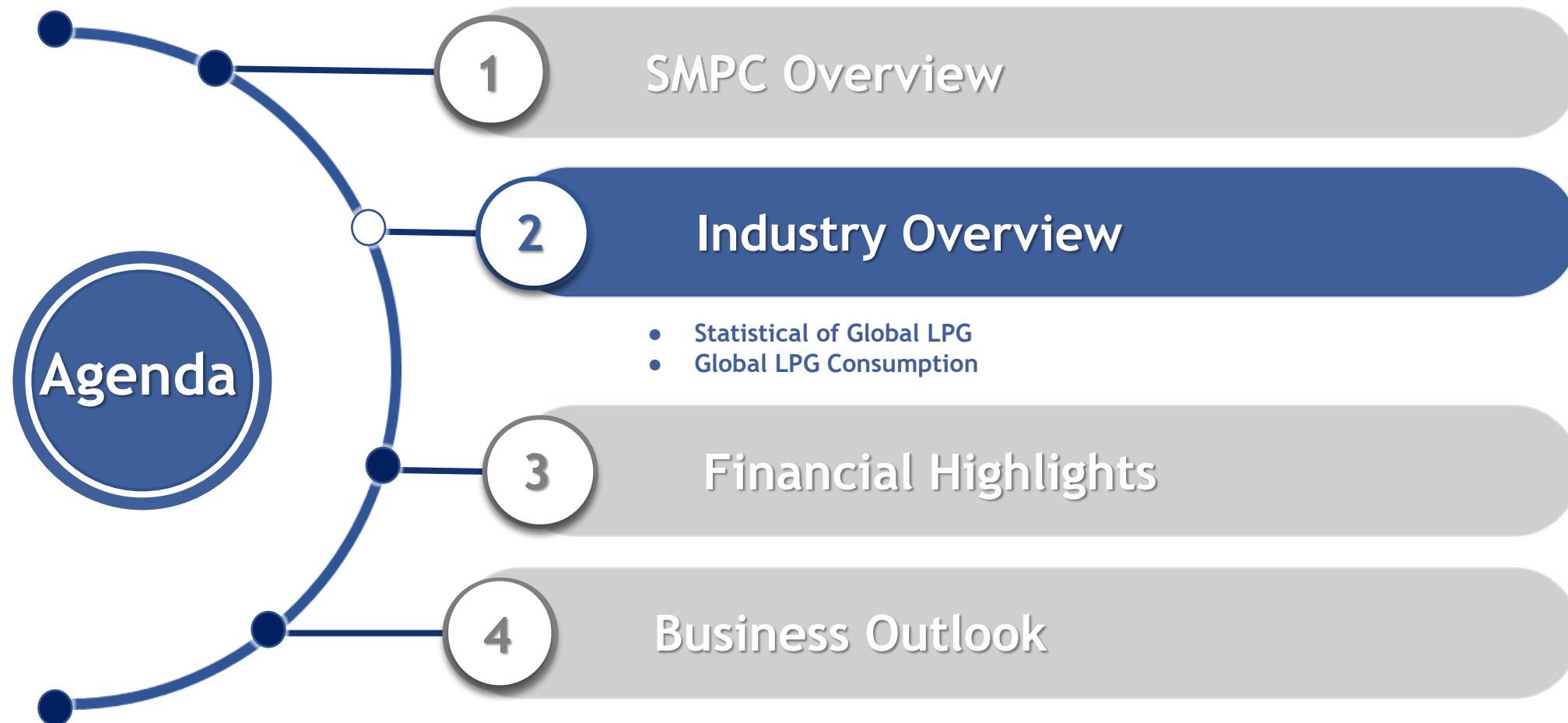
Forklift
Cylinders



Aluminum
Cylinders



Cylinders with
Accessories



About the Industry

Production

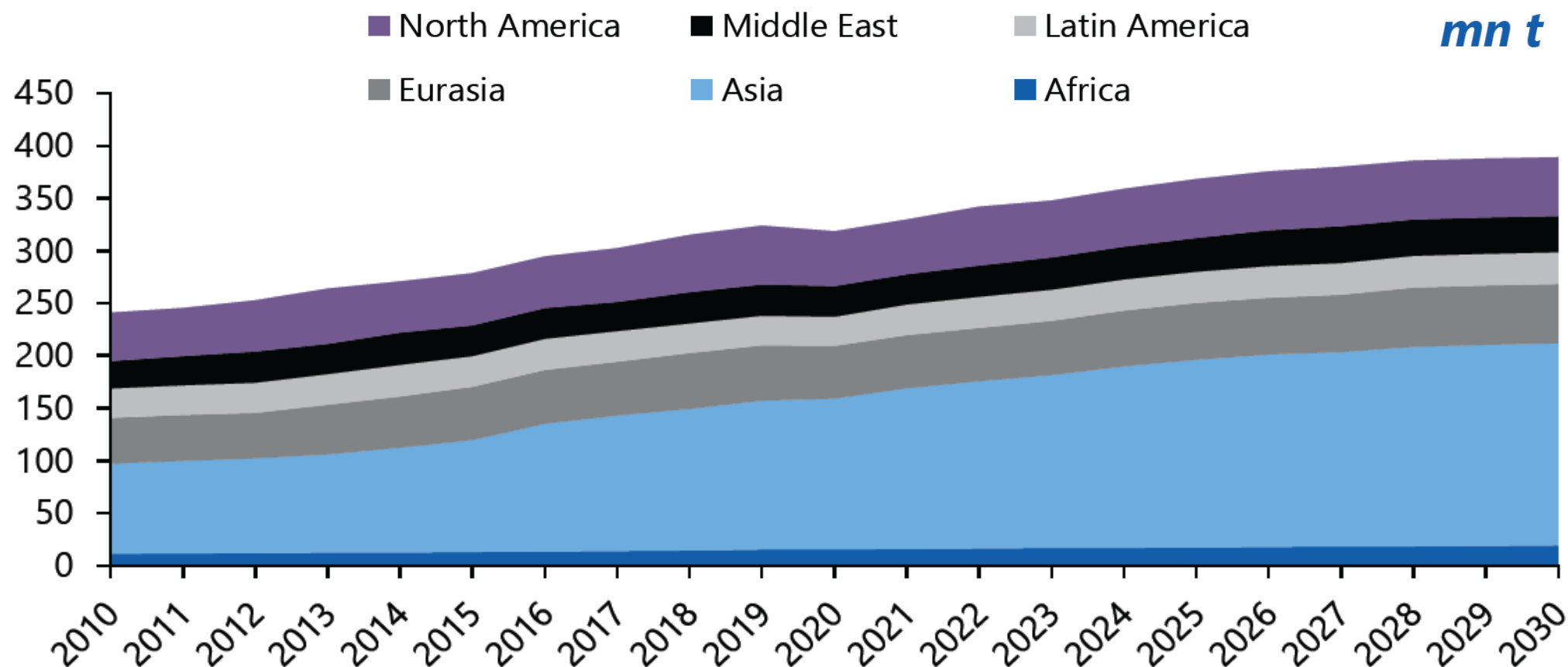


Consumption



Source: Statistical review of global LPG 2023

Predicted Global LPG Consumption by Region 2010-2030

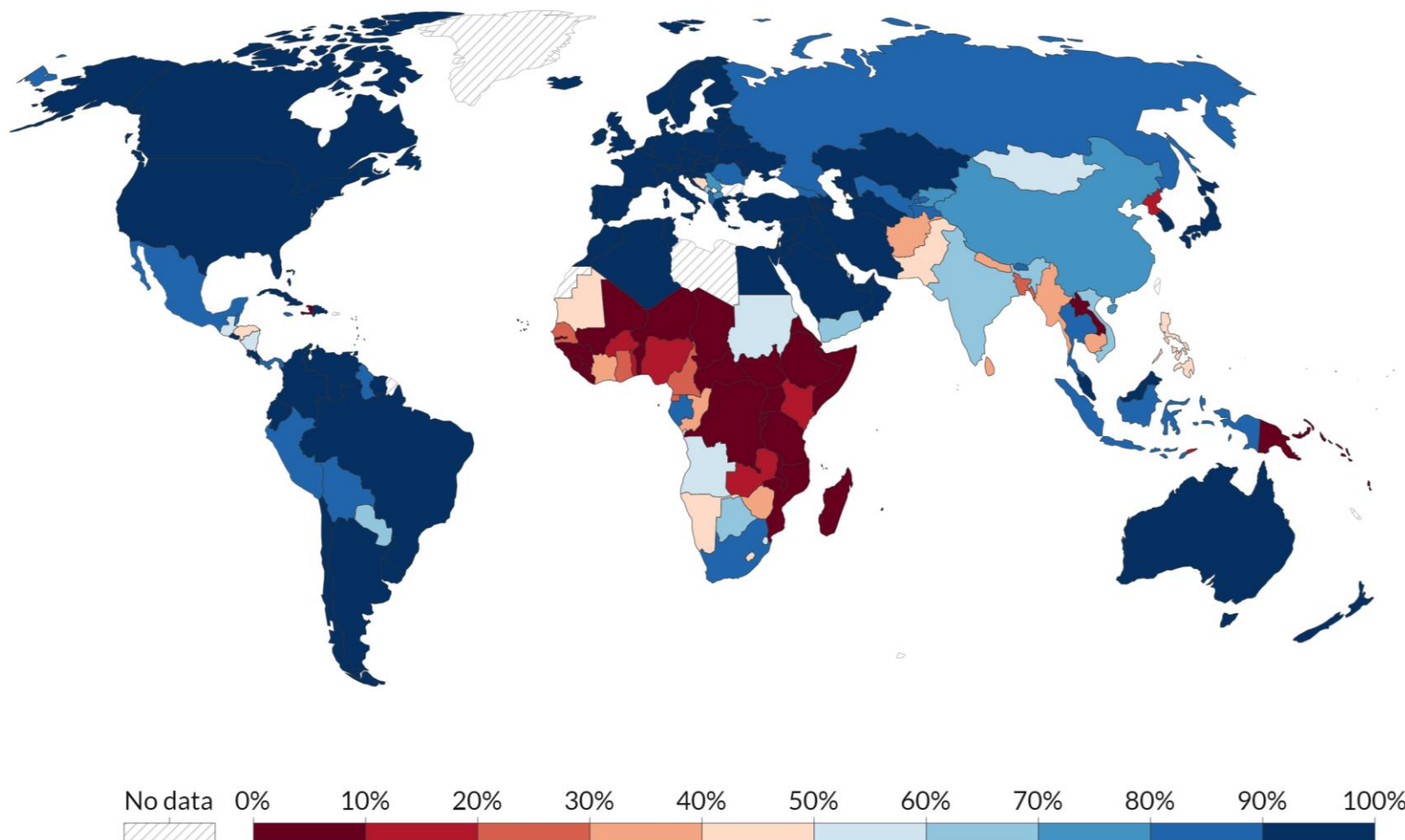


- Predicted global LPG consumption is gradual growth annually, there are opportunities for SMPC to grow in short to intermediate term.
- Thermal efficiency of LPG and transportation flexibility make LPG an excellent cooking fuel, especially in Asia where the use of the wok demands a high heating value flame.

Source: Statistical review of global LPG 2023

% of Population with Access to Clean Cooking Fuels

Access to clean fuels or technologies such as clean cookstoves reduce exposure to indoor air pollutants, a leading cause of death in low-income households.

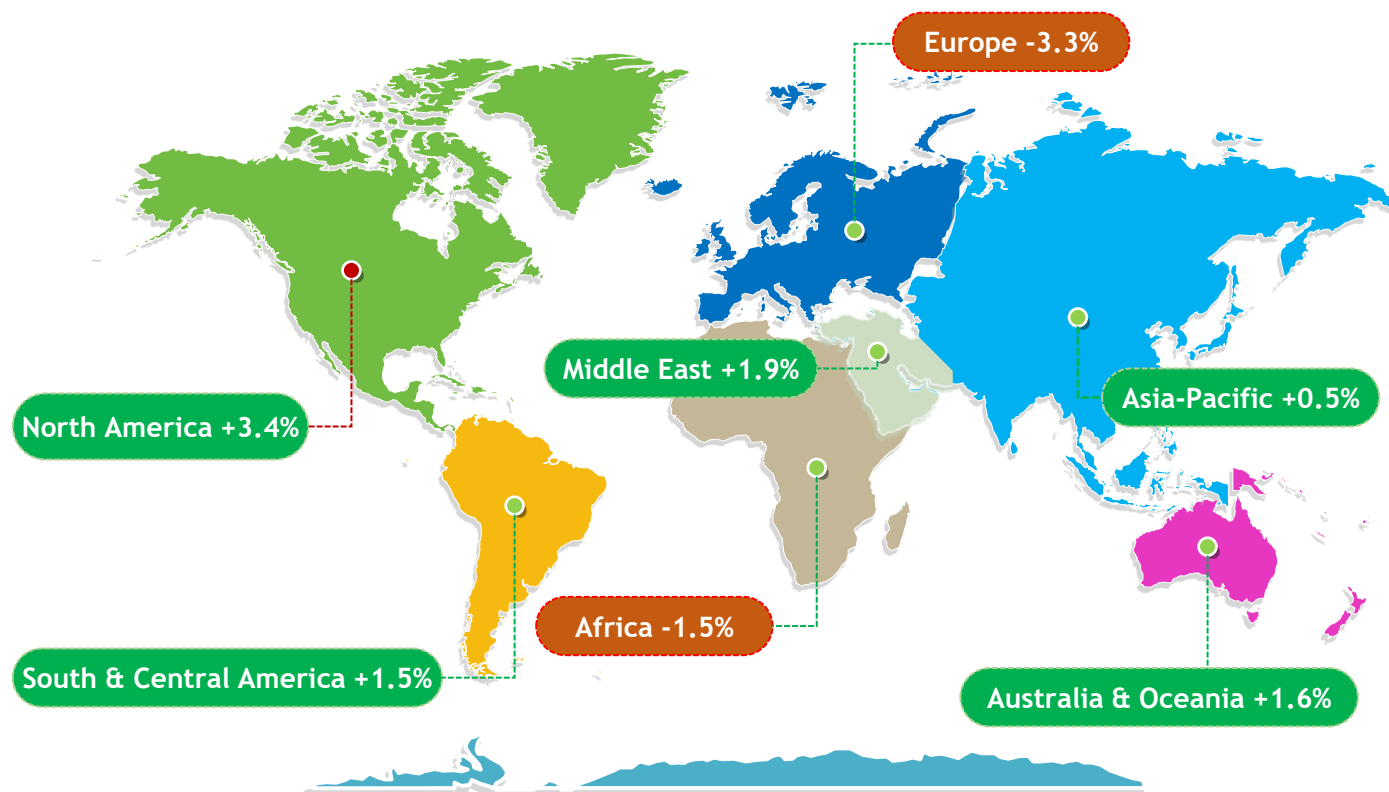


Source: WHO, Global Health Observatory (2022)

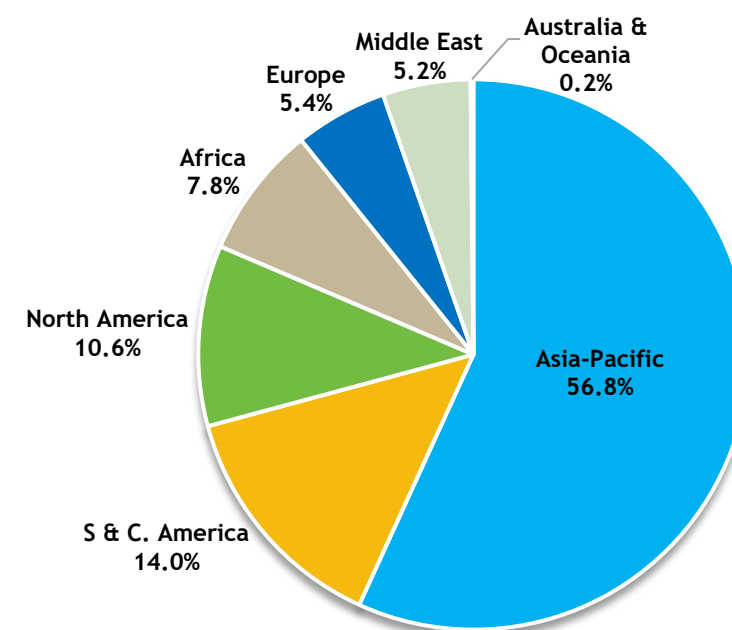
Household LPG Consumption by Region

Global increase (2021-2022) **0.61%**, regional growth in all regions except Europe & Africa

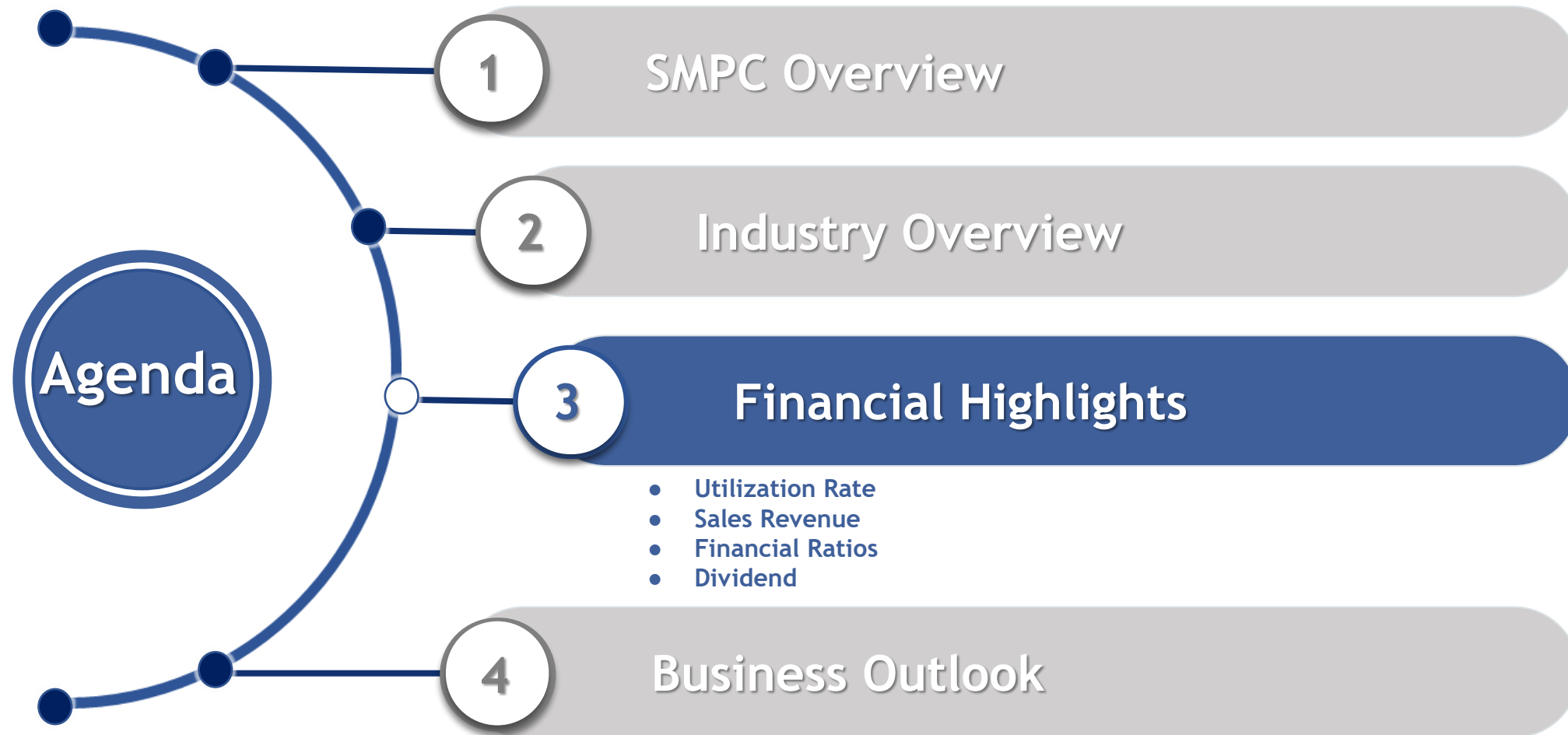
Domestic Consumption Growth (2021-2022) by Continents



2022 Domestic Consumption by Continents



Source: Statistical review of global LPG 2023



III. Financial Highlights: Utilization Rate

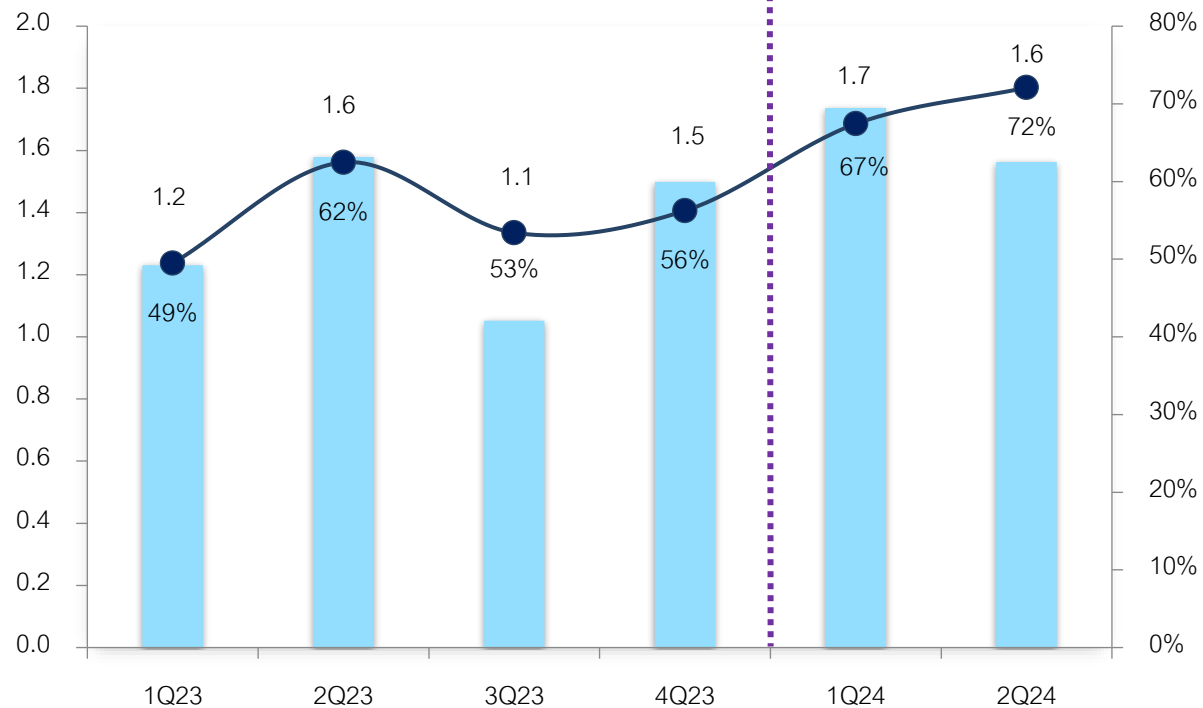
Utilization Rate(%)

1Q23 - 2Q24

2019 - 1H24

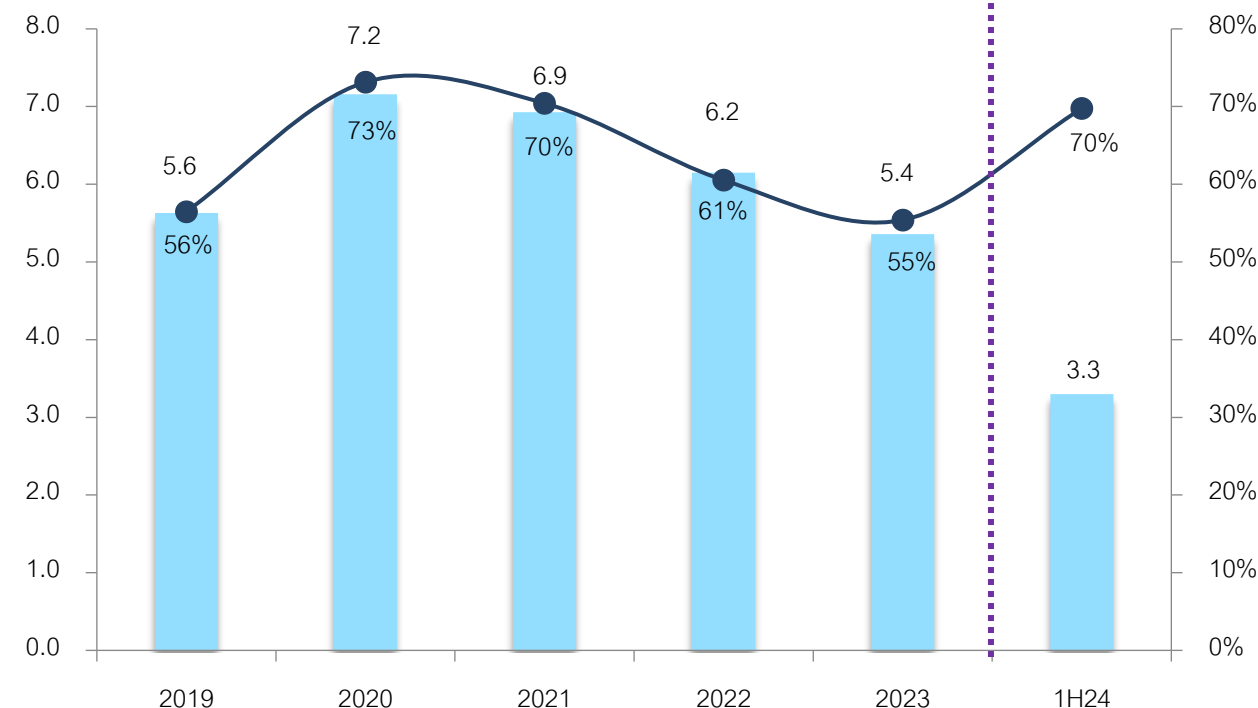
Sales Volume
(Million Cylinders)

Utilization Rate(%)



Sales Volume
(Million Cylinders)

Utilization Rate(%)



Capacity
(million cylinder)

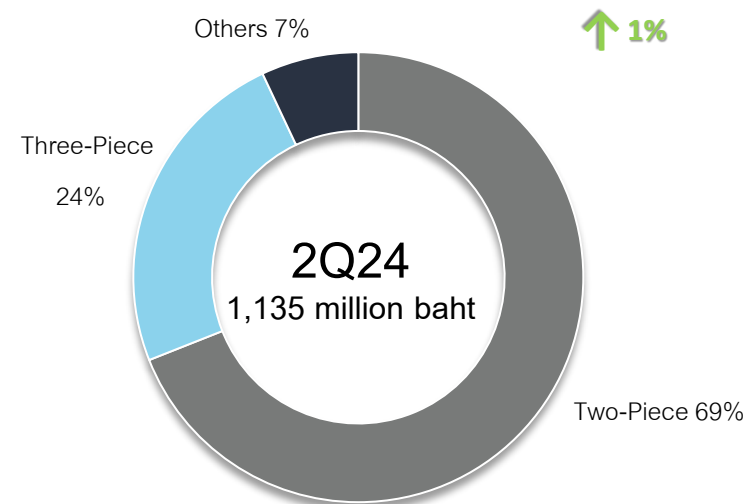
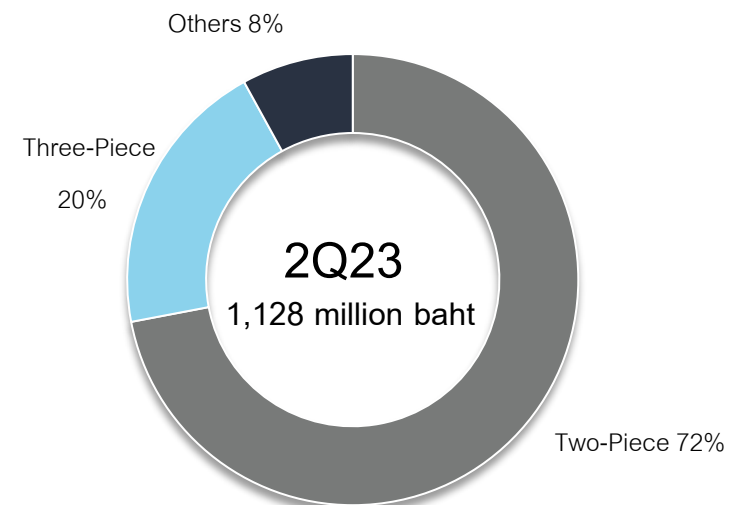
Per Year	10.0
Per Quarter	2.5

↓ 1%

↓ 10%

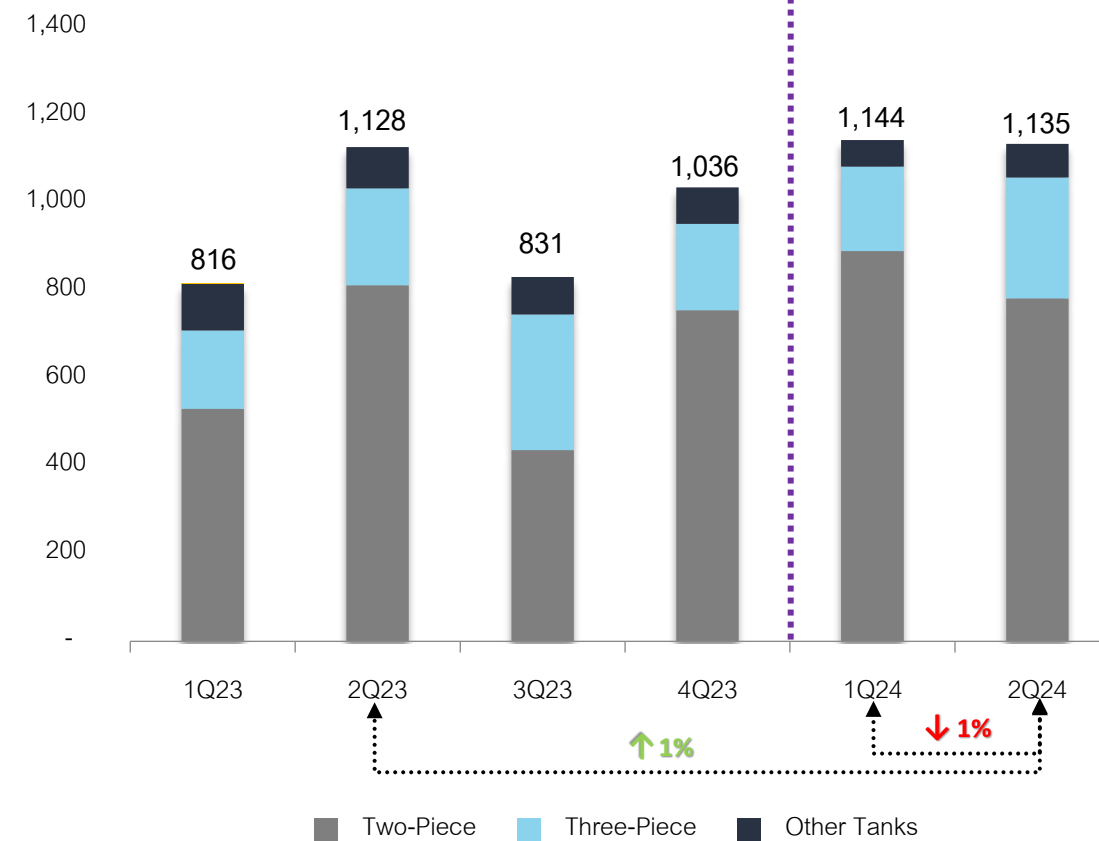


Sales Revenue by Product Category: 1Q23 - 2Q24

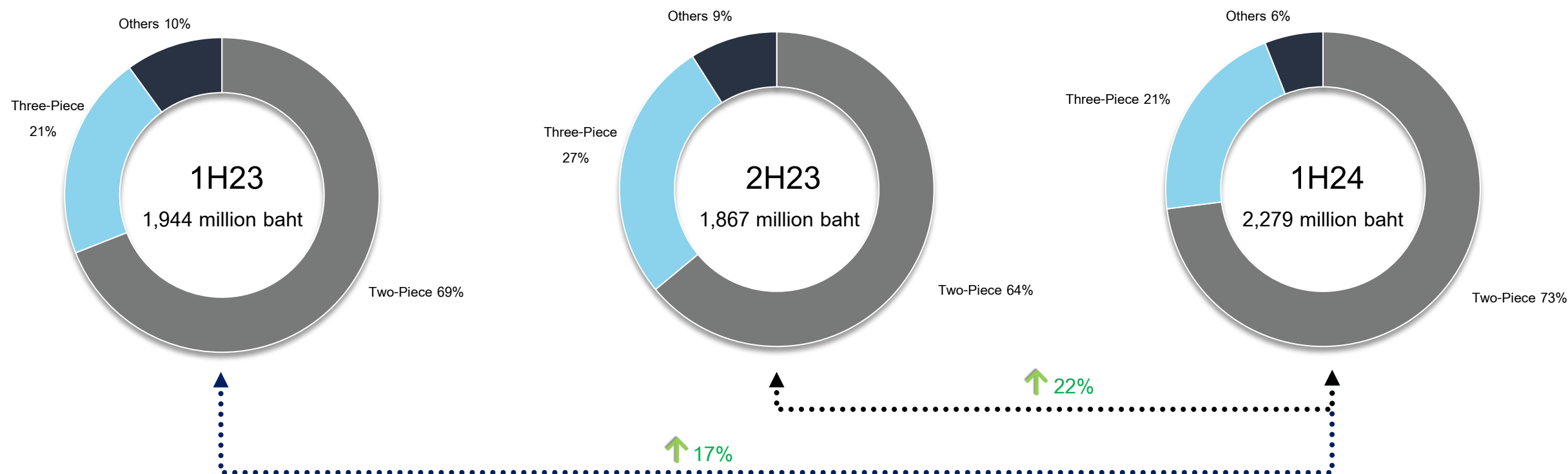


Sales Revenue

(Million Baht)

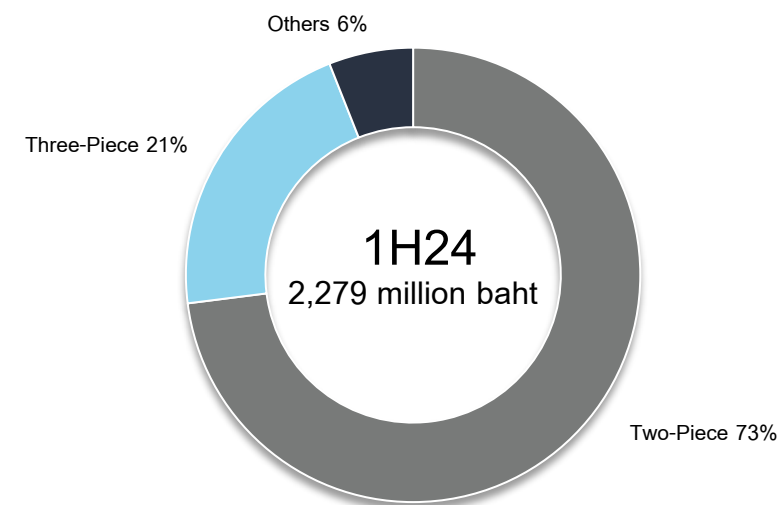
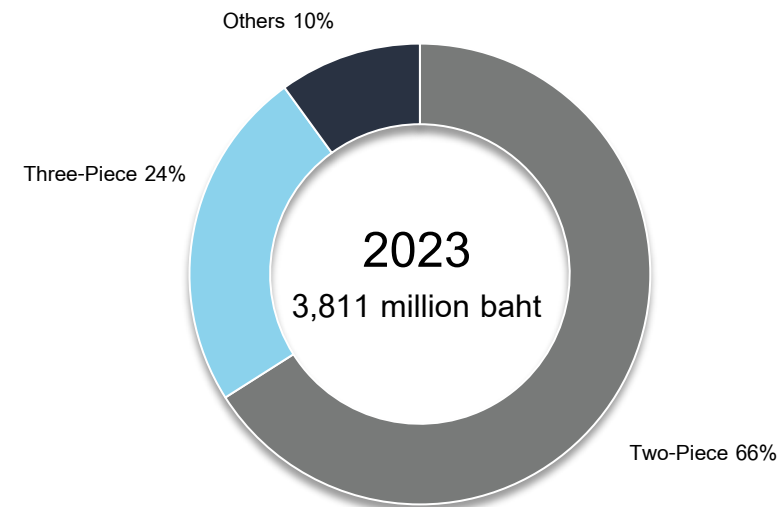
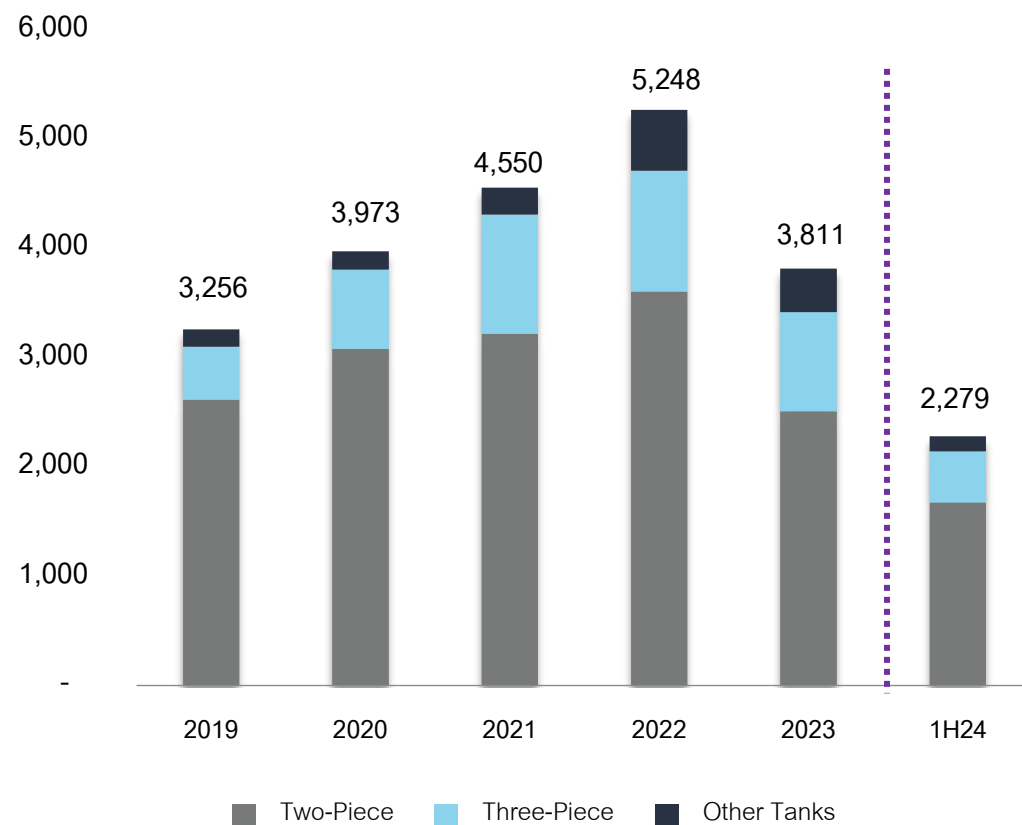


Sales Revenue by Product Category: 1H23 - 1H24

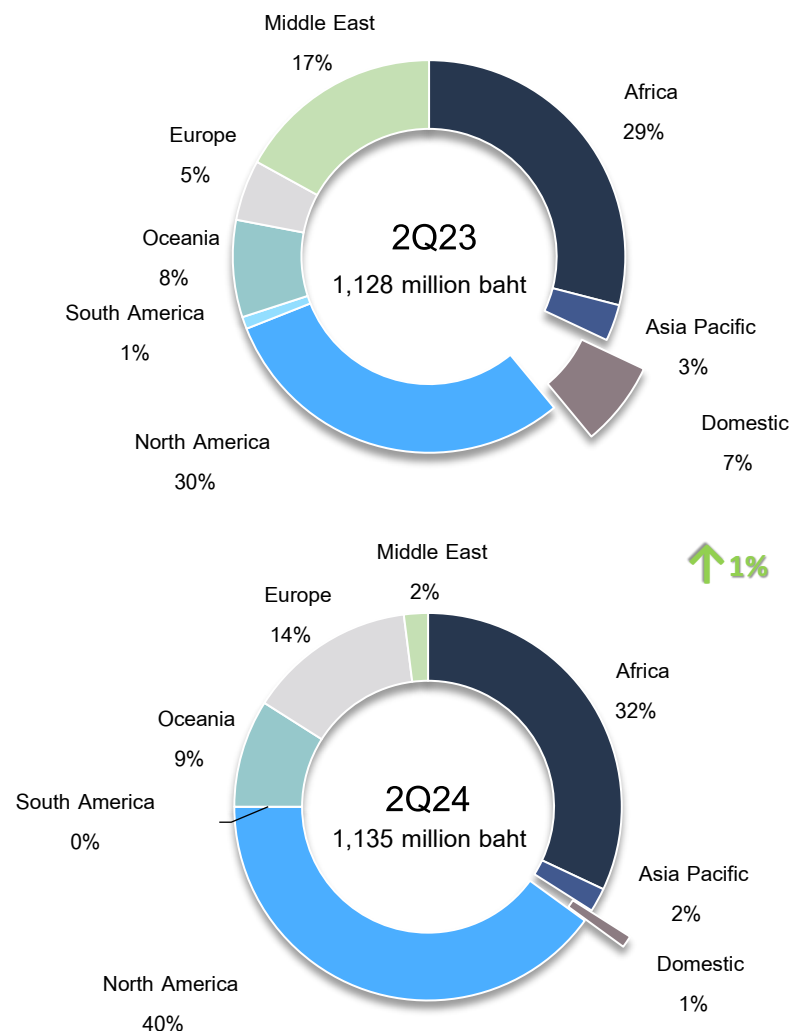


Sales Revenue by Product Category: 2019 - 1H24

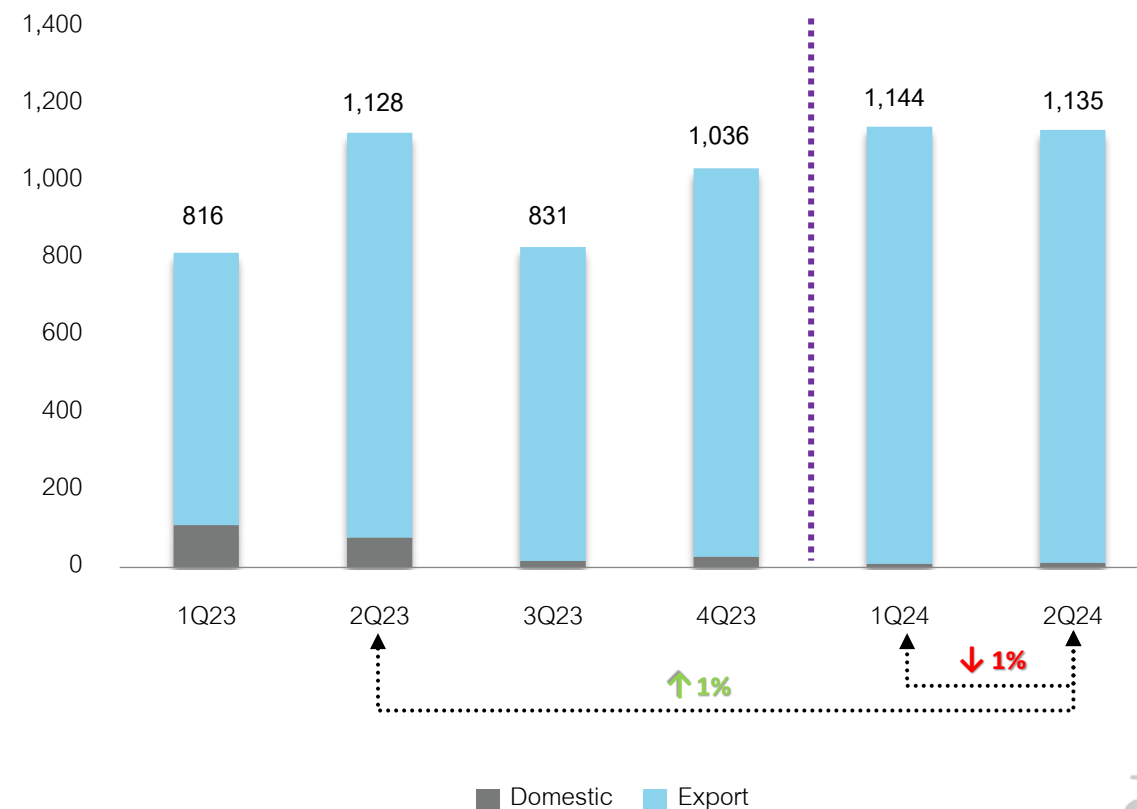
Sales Revenue
(Million Baht)



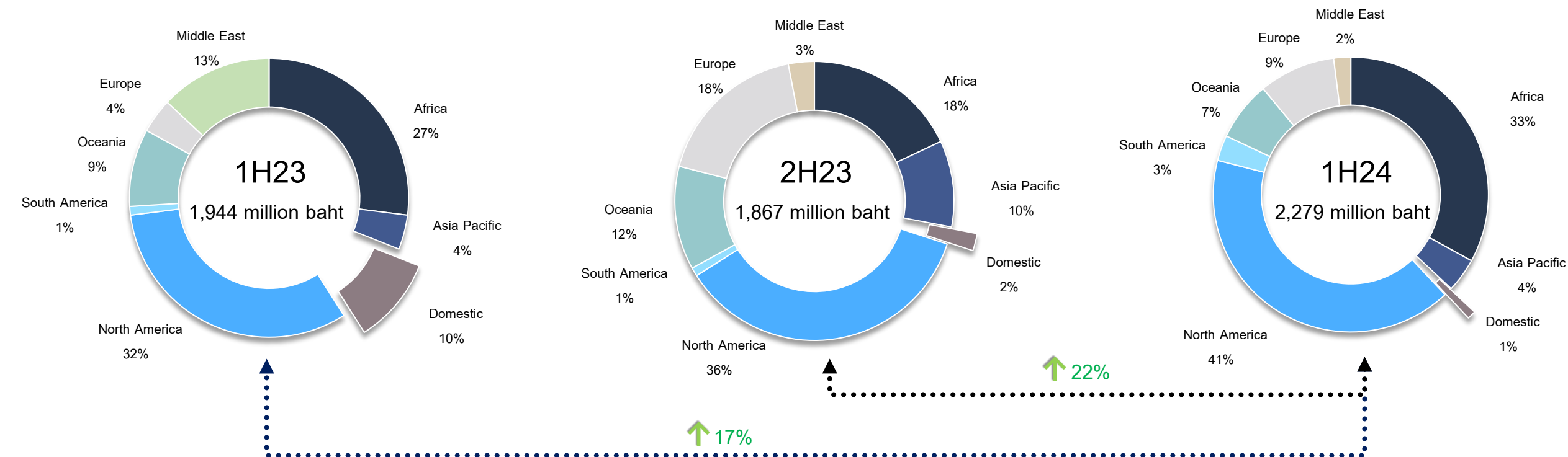
Sales Revenue by Geography: 1Q23 - 2Q24



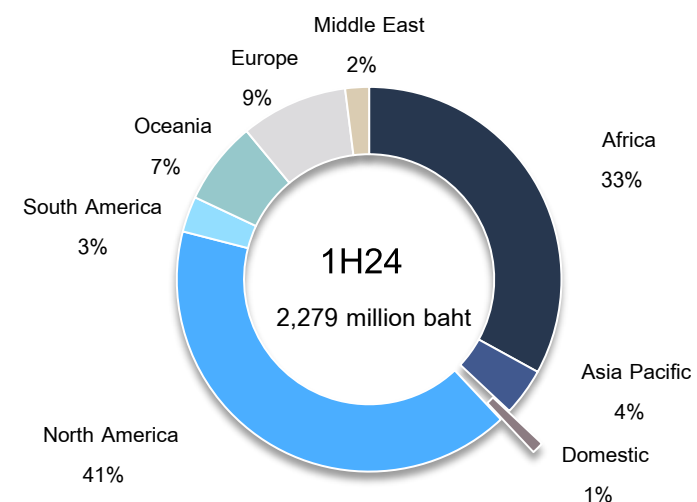
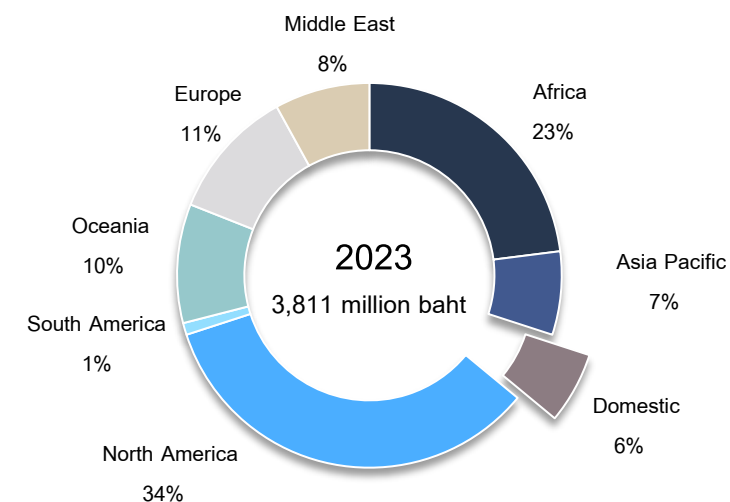
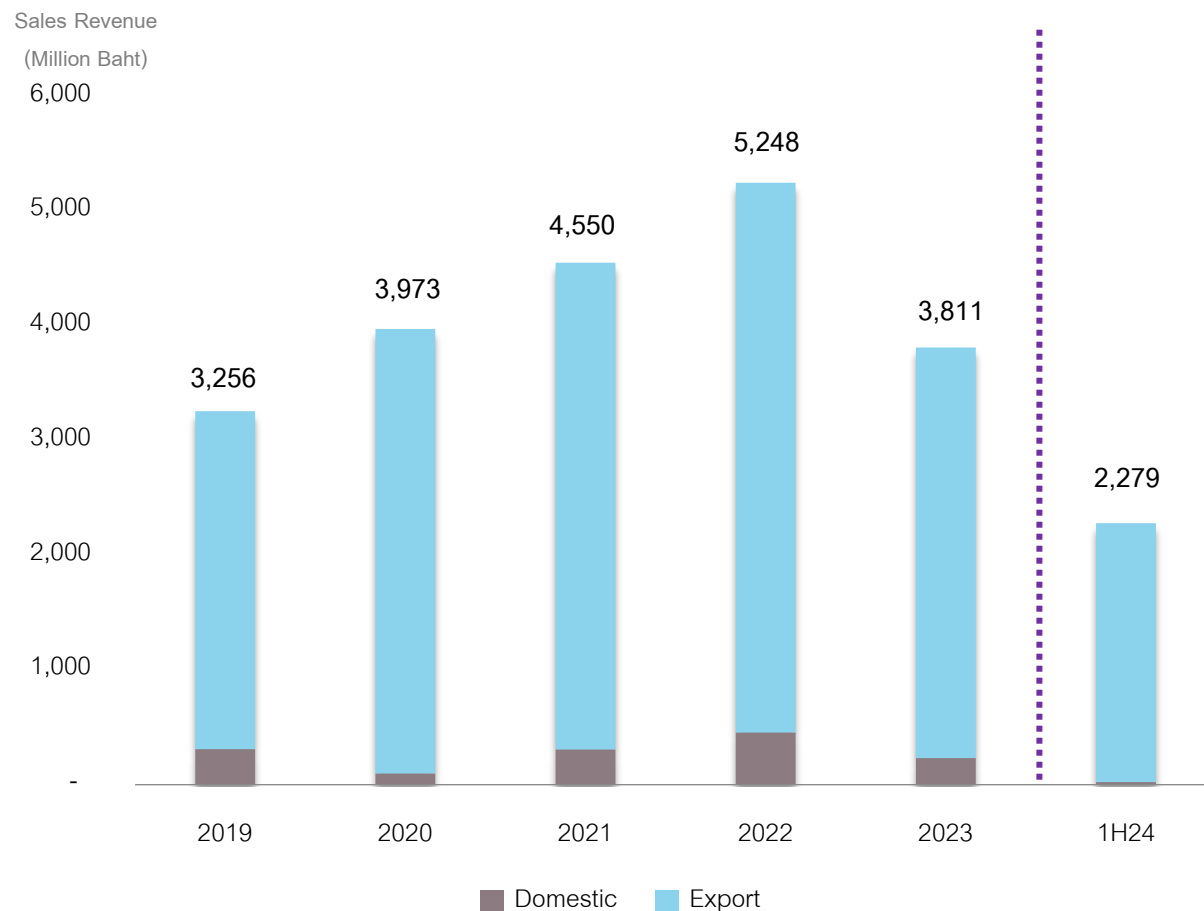
Sales Revenue
(Million Baht)



Sales Revenue by Geography: 1H23 - 1H24

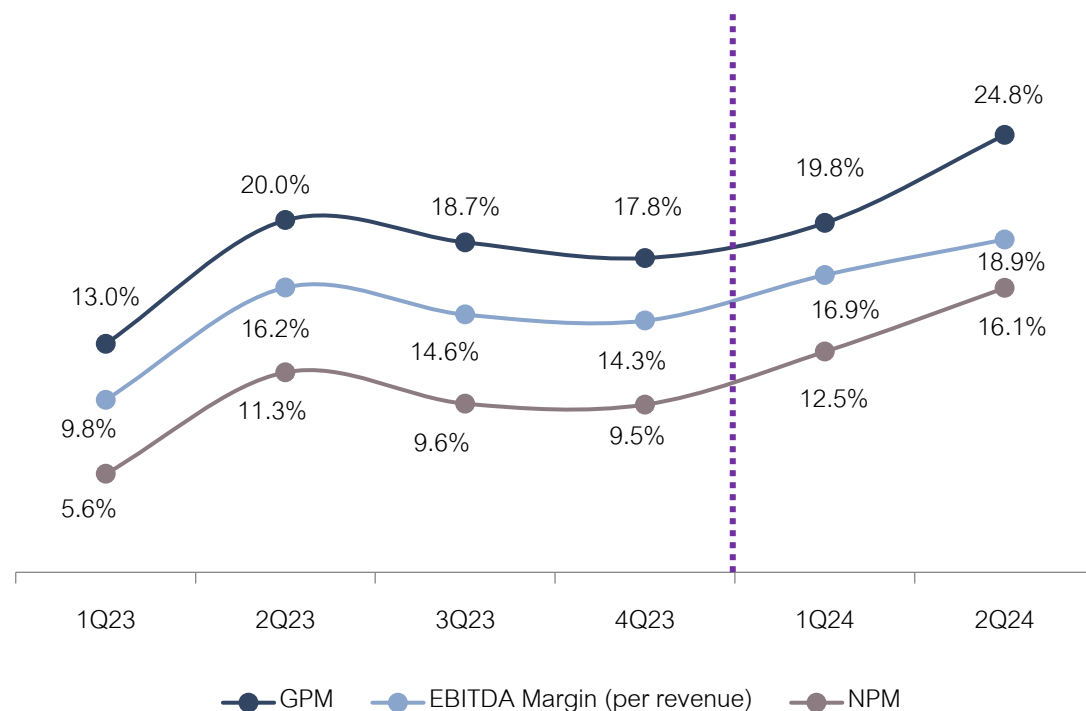


Sales Revenue by Geography: 2019 - 1H24

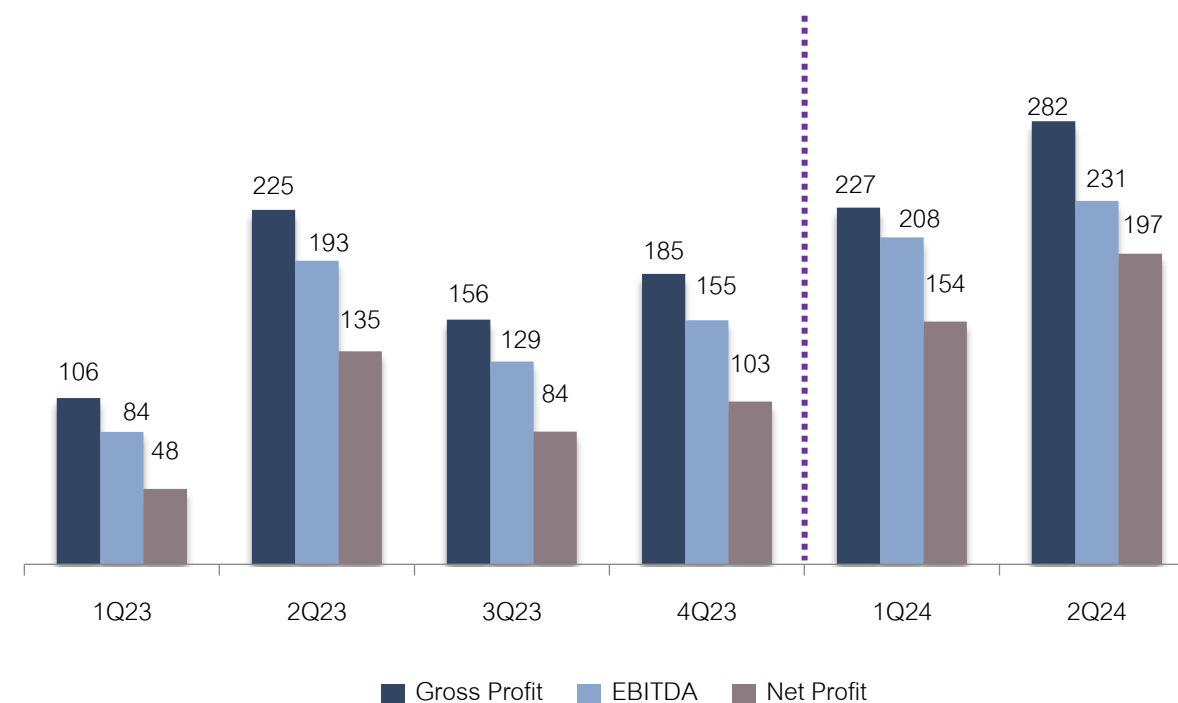


Profitability Ratios

GPM, EBITDA Margin and NPM (%) 1Q23-2Q24

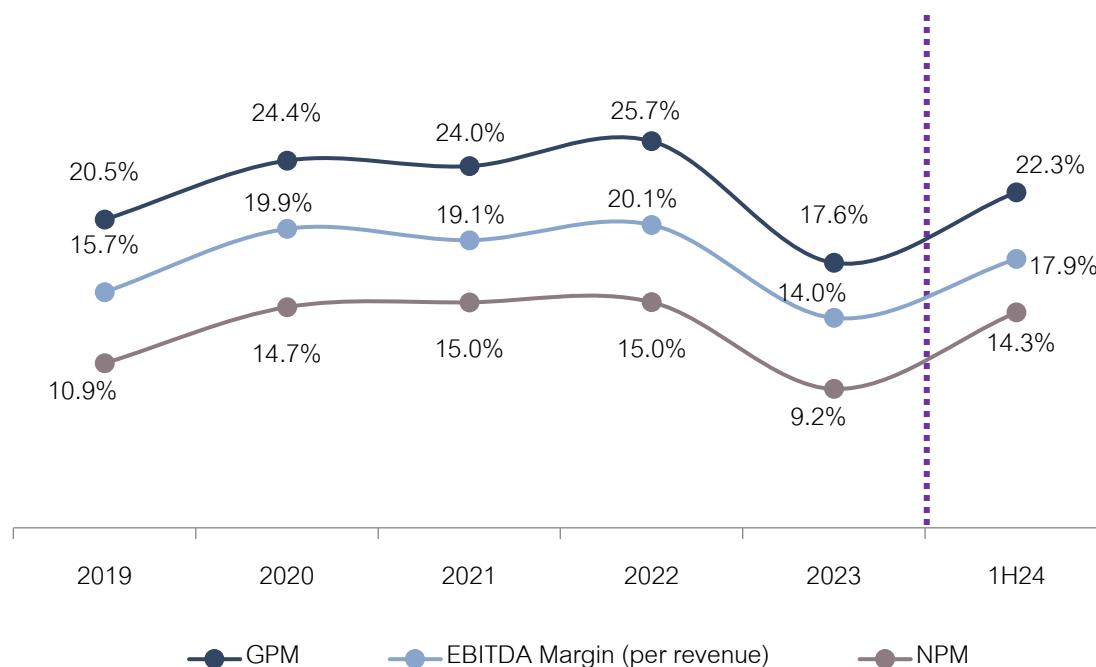


Gross Profit, EBITDA and Net Profit (MB) 1Q23-2Q24

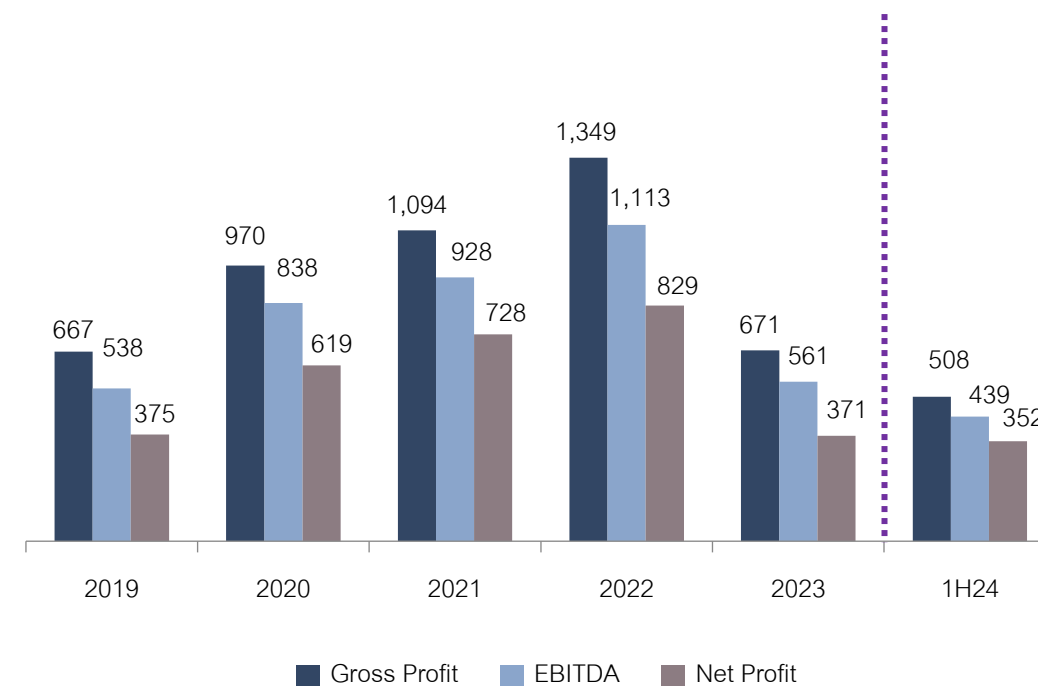


Profitability Ratios

GPM, EBITDA Margin and NPM(%) 2019-1H24



Gross Profit, EBITDA and Net Profit(MB) 2019-1H24

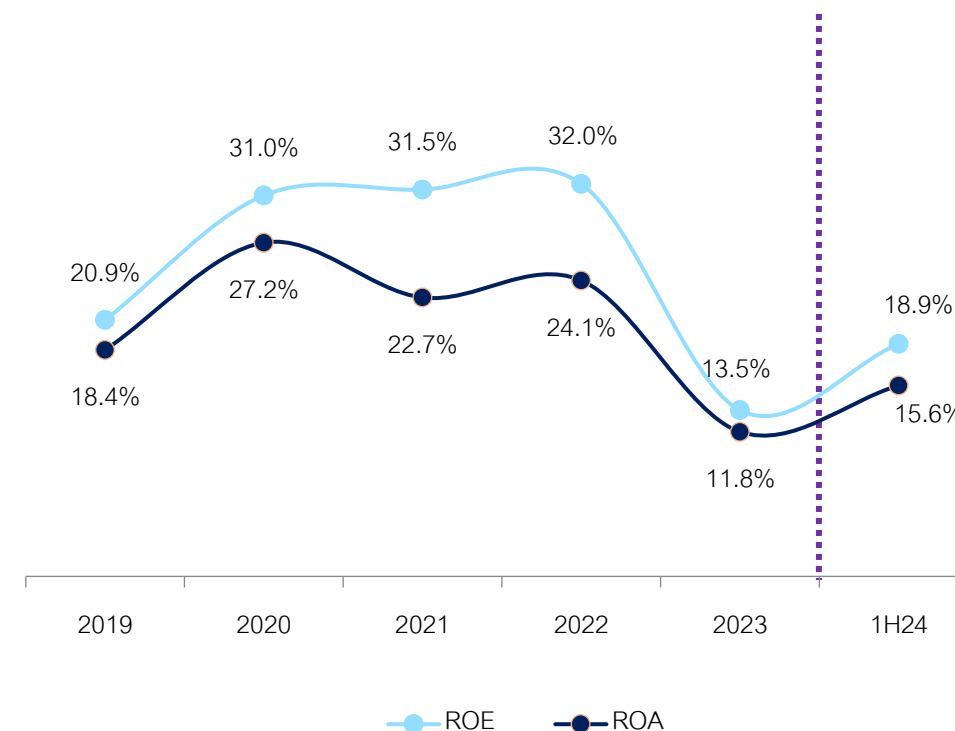
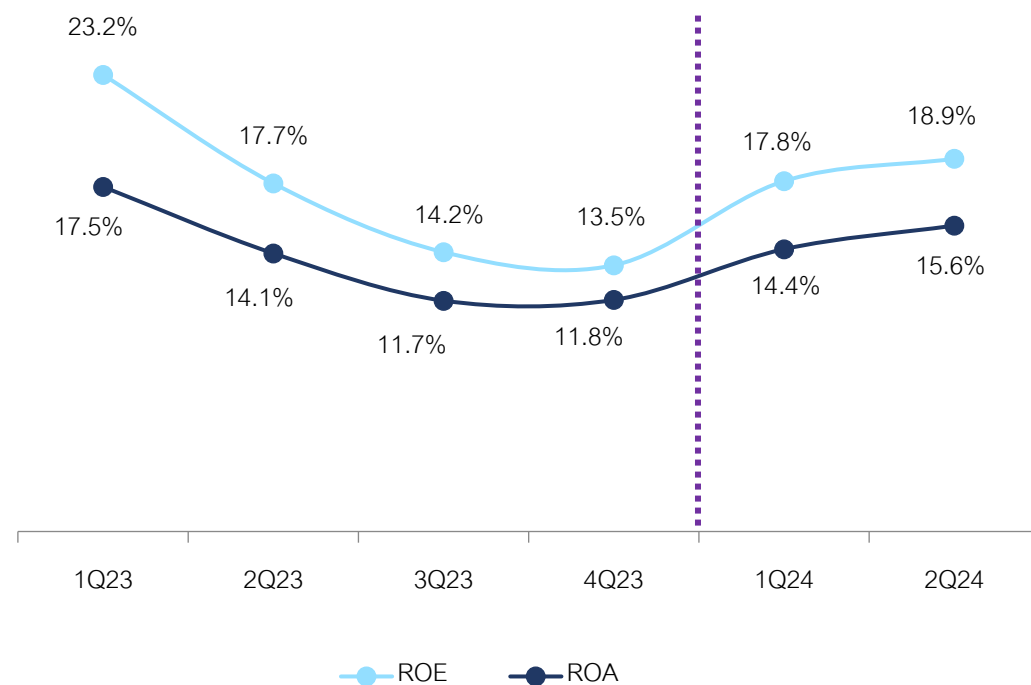


Profitability Ratios

ROE and ROA(%)

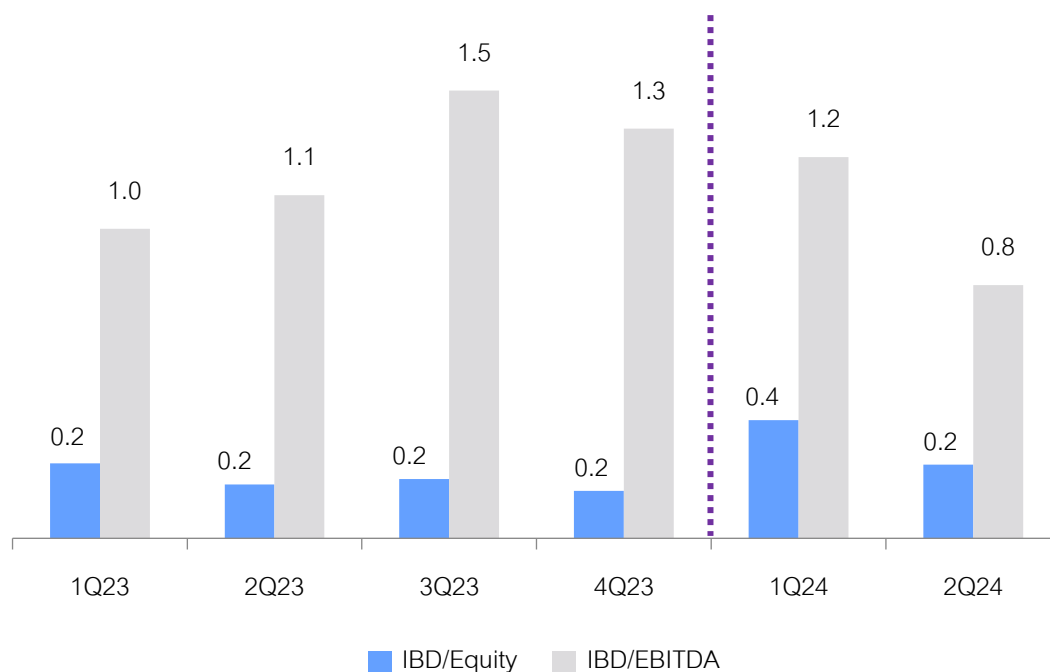
1Q23-2Q24

2019-1H24

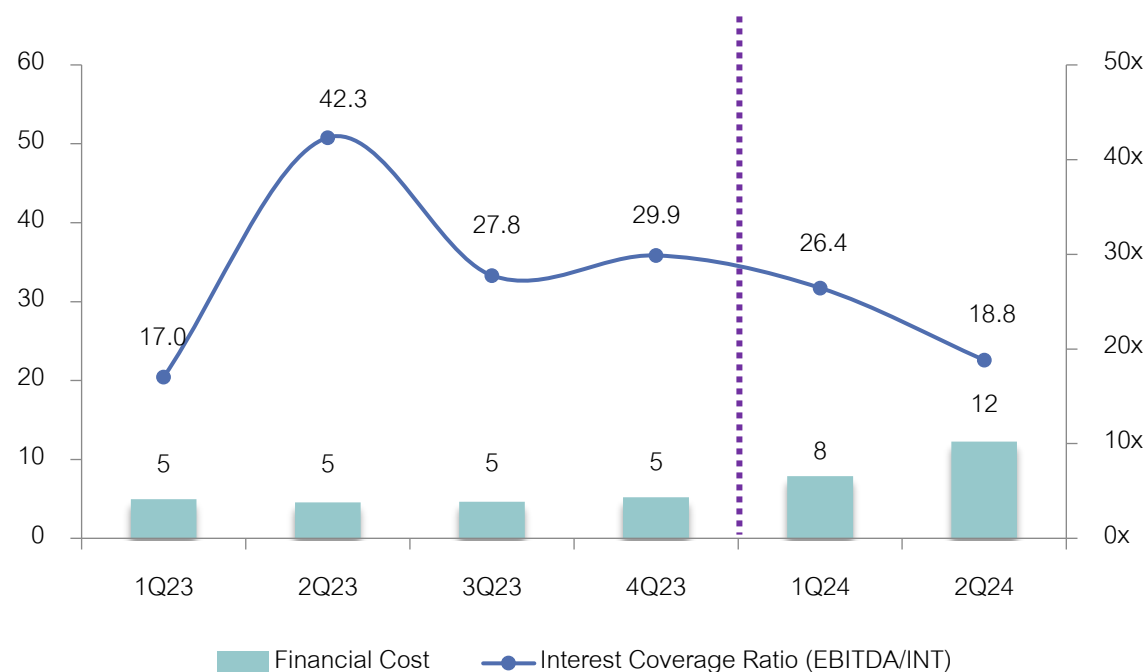


Leverage Ratios

IBD* to Equity Ratio, IBD* to EBITDA Ratio(times)
1Q23-2Q24

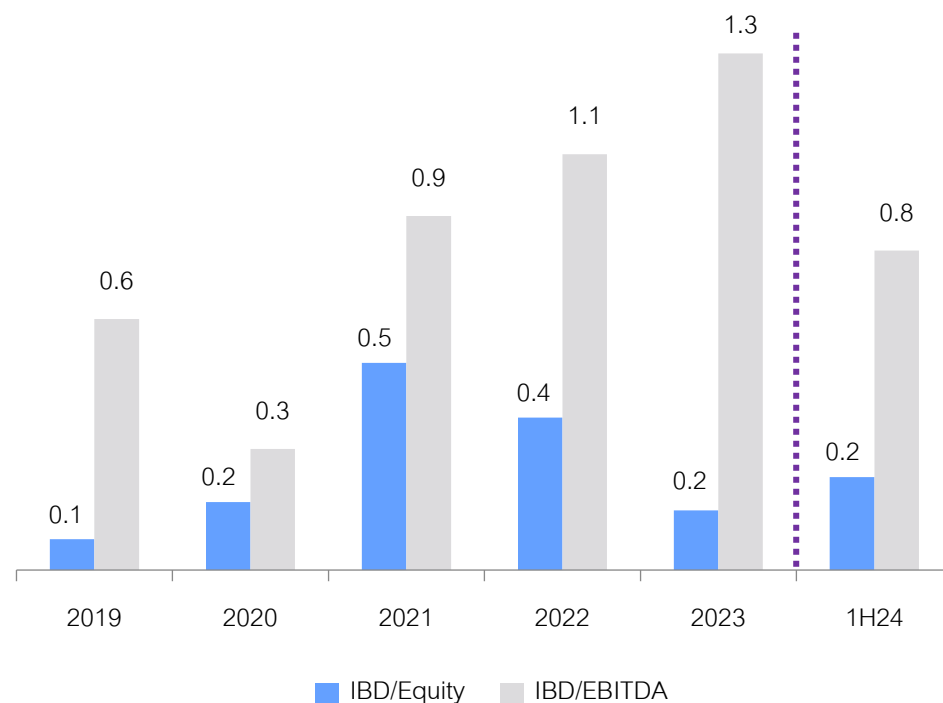


Financial Cost(million baht),
Interest Coverage Ratio(times) 1Q23-2Q24

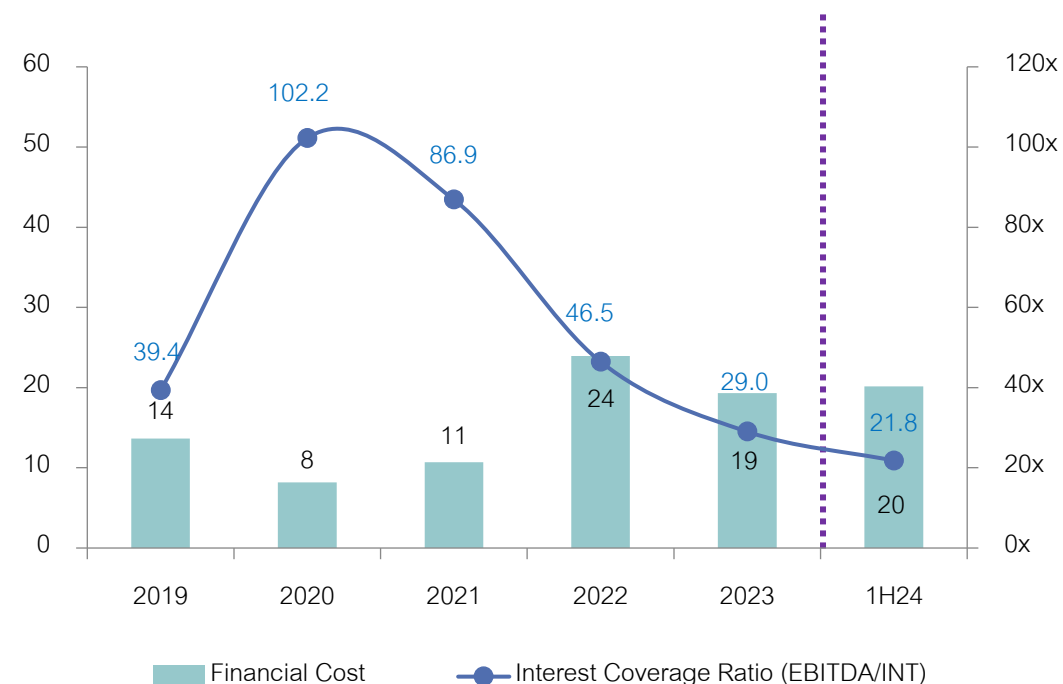


Leverage Ratios

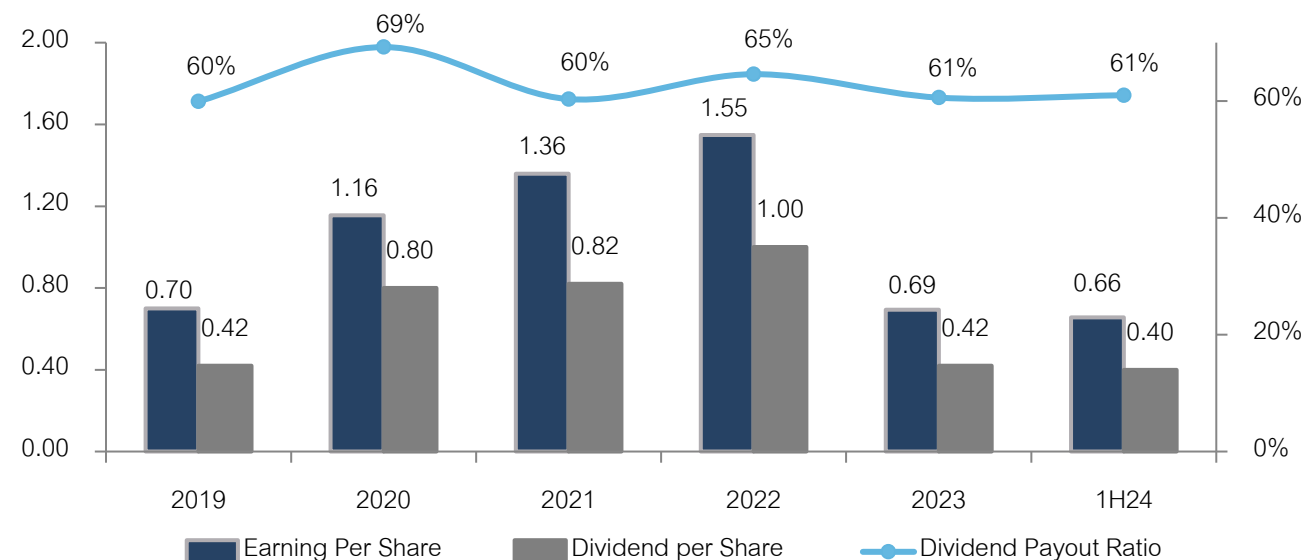
IBD* to Equity Ratio, IBD* to EBITDA Ratio(times)
2019-1H24



Financial Cost(million baht),
Interest Coverage Ratio(times) 2018-1H24



Dividend Payment History

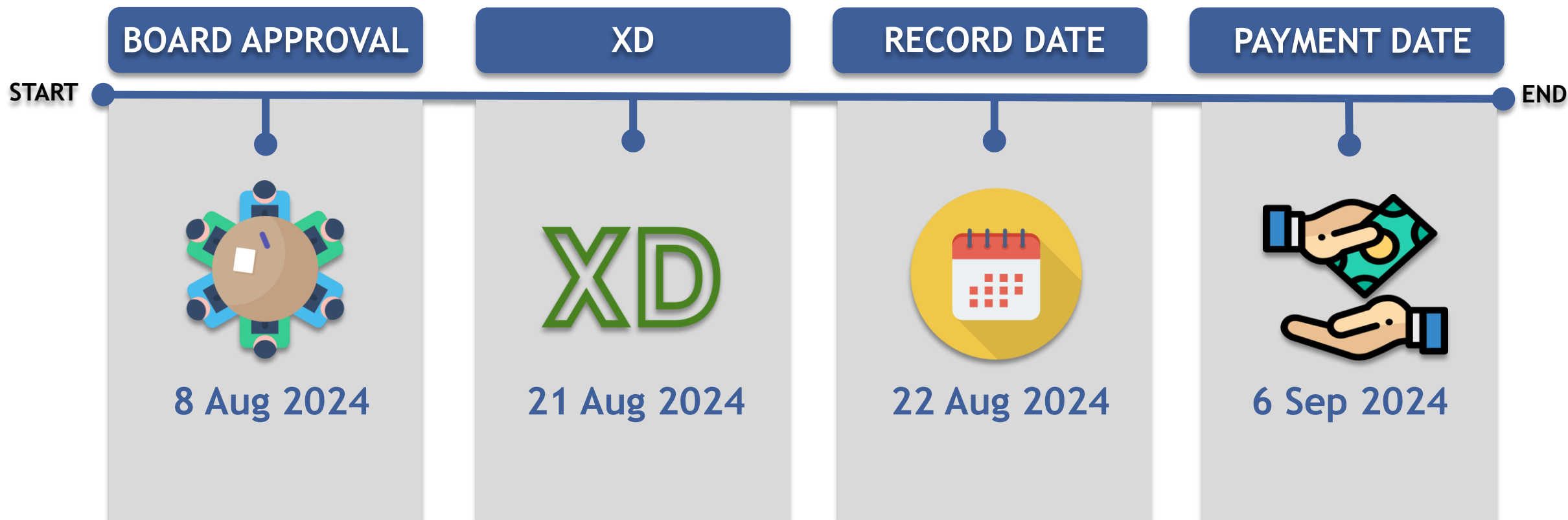


Dividend	2019	2020	2021	2022	2023	1H24
FS publication day	21/2/2020	15/2/2021	14/2/2022	14/2/2023	14/2/2024	8/8/2024
Price per share (Baht/share)	5.65	11.70	12.60	12.90	9.30	9.05
Dividend per share (Baht/share)	0.42	0.80	0.82	1.00	0.42	0.40
Earning Per Share (Baht/share)	0.70	1.16	1.36	1.55	0.69	0.66
Dividend Yield per year	7.4%	6.8%	6.5%	7.8%	4.5%	8.8%
Dividend Amount (MB/year)	224.91	428.41	439.12	535.51	224.92	214.20
Dividend Payout Ratio	60%	69%	60%	65%	61%	61%

Remarks: *The company has a dividend payout policy to shareholders at not less than 60% of the net profit.

*The Company began paying Dividend since 2014.

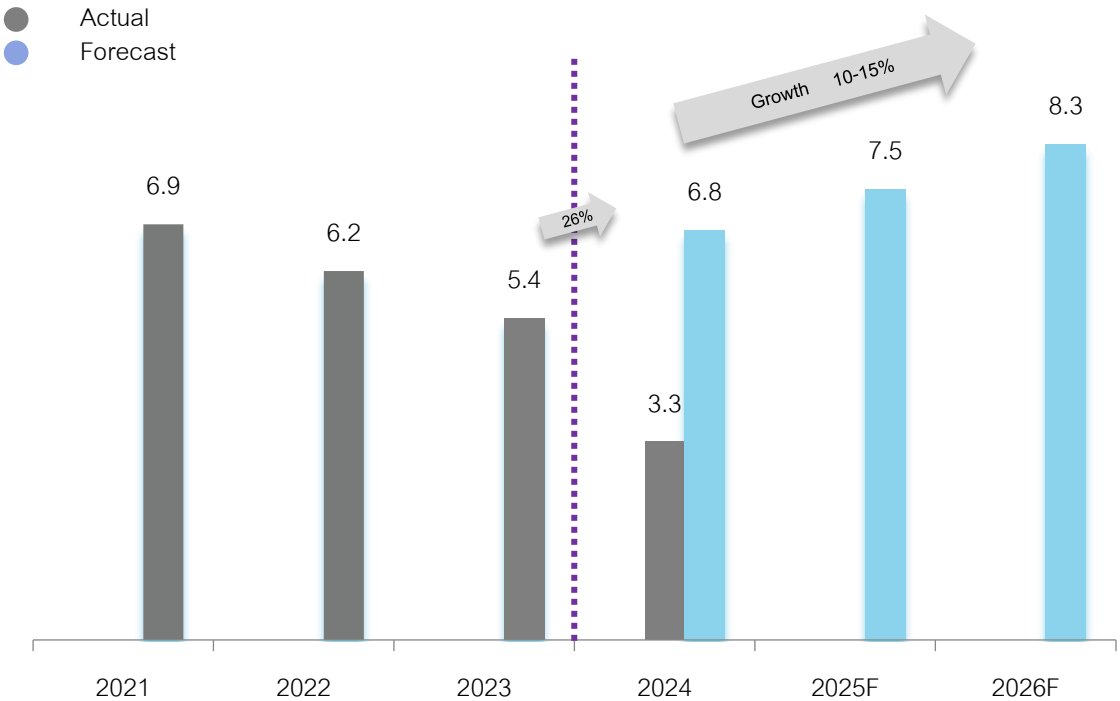
Dividend Payment Timeframe



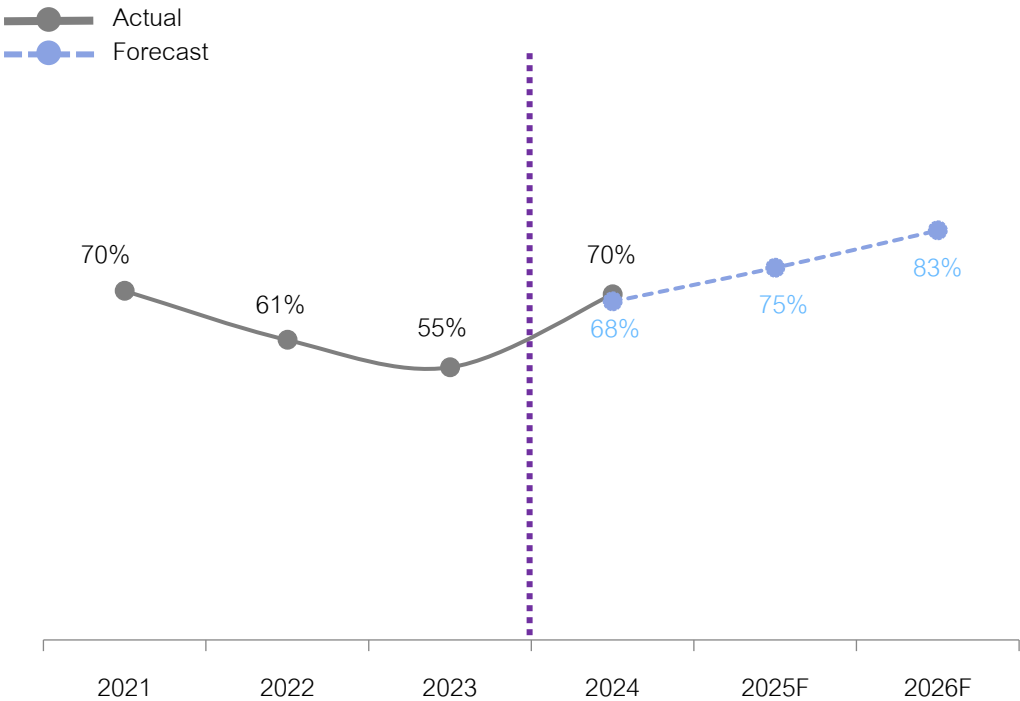


2024 Target and Future Growth Strategy

Projected Sales Volume(million cylinders)



Projected Utilization(%)



Capacity (million cylinder)	
Per Year	10.0
Per Quarter	2.5



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THANK YOU



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