



"Trusted Cylinder for Your Home ...Trusted Partner for Your Business"

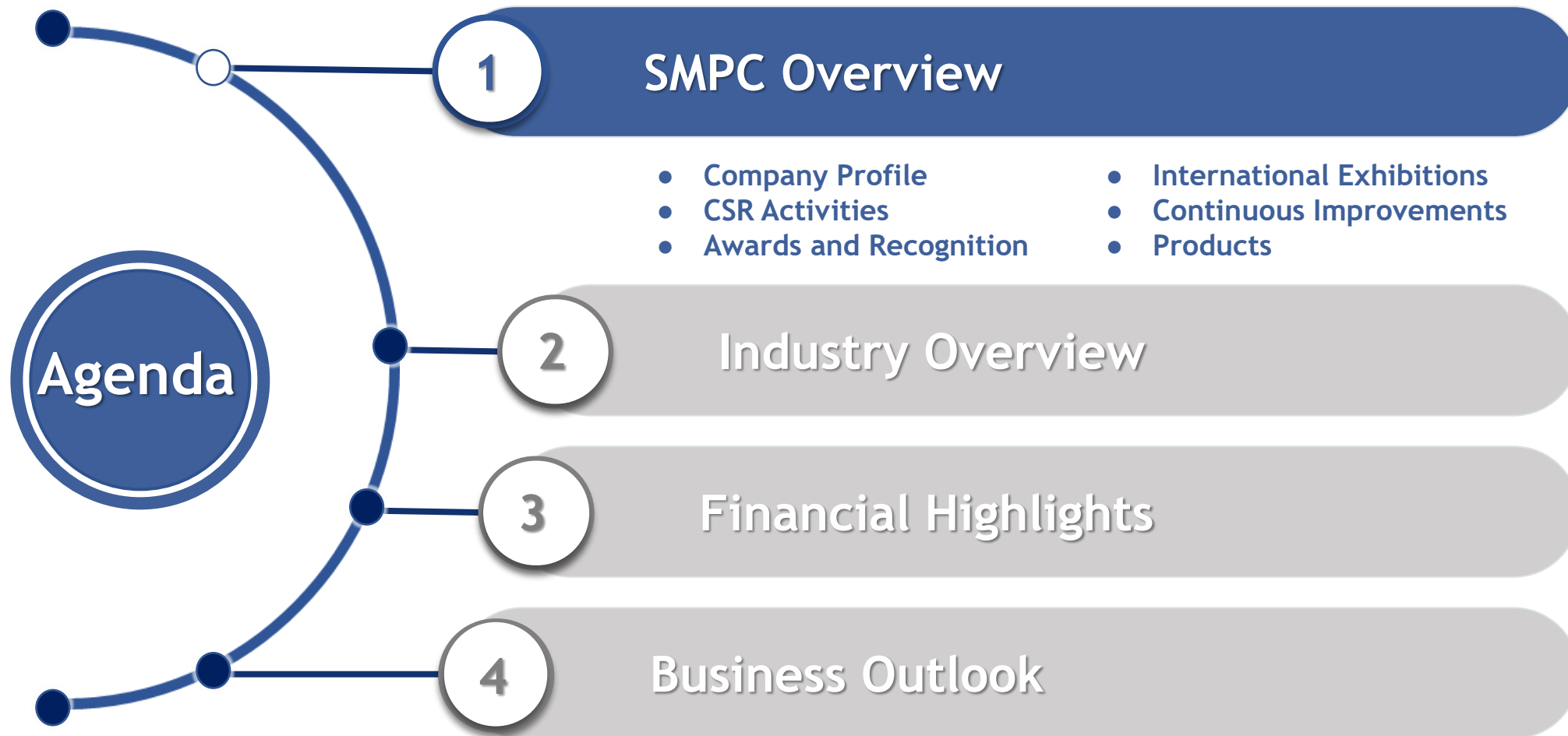
Opportunity Day

2024 Presentation

26 Feb 2025

Presented by :Mrs. Patama Laowong
Mr. Jerawut Laowong
Miss Kanya Vipnurut





“SMPC is a world leading low pressure vessel manufacturer with customers in more than 100 countries”

Bangkok, Thailand





“Dinsaw” Robot

15 May 2024

RATCHAPHIPHAT HOSPITAL



26 June 2024

VENERABLE THAWISAK JUTINDHARO HOSPITAL



31 July 2024

CHAROENKRUNG PRACHARAK HOSPITAL



30 Aug 2024

KLANG HOSPITAL



27 Sep 2024

SIRINDHORN HOSPITAL



1 Nov 2024

LAMPANG CANCER HOSPITAL



Awards and Recognition 2024

6 Aug 2024



AGM Checklist

SMPC maintains **Excellent AGM 5 Scoring** for the 4th consecutive year of listed companies under the Annual General Meeting Checklist of Thai Investors Association(TIA).

28 Oct 2024



Top Quartile

Governance Report of Thai List Companies: CGR

SMPC maintains **Excellent CG 5 Scoring** for the 5th consecutive year of listed companies under the Corporate Governance Report of Thai List Companies: CGR (2024).

Furthermore, SMPC has also been ranked in the **Top Quartile** for the 2nd consecutive, representing the top 25% of listed companies participating in the assessment.

Awards and Recognition 2024 (cont'd)

16 Dec 2024



“AA” Rating for SET ESG Ratings of 2024

SMPC received the “AA” Rating for SET ESG Ratings of 2024 by the Stock Exchange of Thailand (SET).

30 Dec 2024



Coalition Against Corruption (CAC) Certificate

SMPC received its 3rd consecutive CAC membership renewal from the Thai Institute of Directors (IOD). Since first joining in April 2016, this reflects our continued commitment to anti-corruption efforts, reinforcing ethical business practices across all levels of the organization. This renewal is valid until March 31, 2028.

2024 International Exhibitions



Brazil,
13-15 March



Mozambique,
17-18 April



Senegal,
18-19 July



Saudi Arabia,
11-12 September



Vietnam,
22-23 October



South Africa,
20-21 November

2025 International Exhibitions



**6th WEST AFRICA
LPG EXPO**
LPG As Clean Fuel for Energy Transition
in West Africa



3 - 4 MARCH 2025
Balmoral Convention Center, Lagos, Nigeria

**Nigeria,
3-4 March**



**JOIN US ON
20 - 22 MAY, 2025
KATOWICE, POLAND**

**Poland,
20-22 May**



**CENTRAL AFRICA
LPG EXPO**
Role of LPG in Promoting Clean Cooking
In Central Africa

16 - 17 JULY 2025
Yaoundé Conference Centre, Yaoundé, Cameroon



**Cameroon,
16-17 July**



**LIQUID
GAS WEEK**
22-26 SEPTEMBER 2025 • RIO DE JANEIRO

Delivering Energy for Life



**Brazil,
22-26 September**



**6th ASIA PACIFIC
LPG EXPO**

28 - 29 OCTOBER 2025
Almaty, Kazakhstan

**Kazakhstan,
28-29 October**



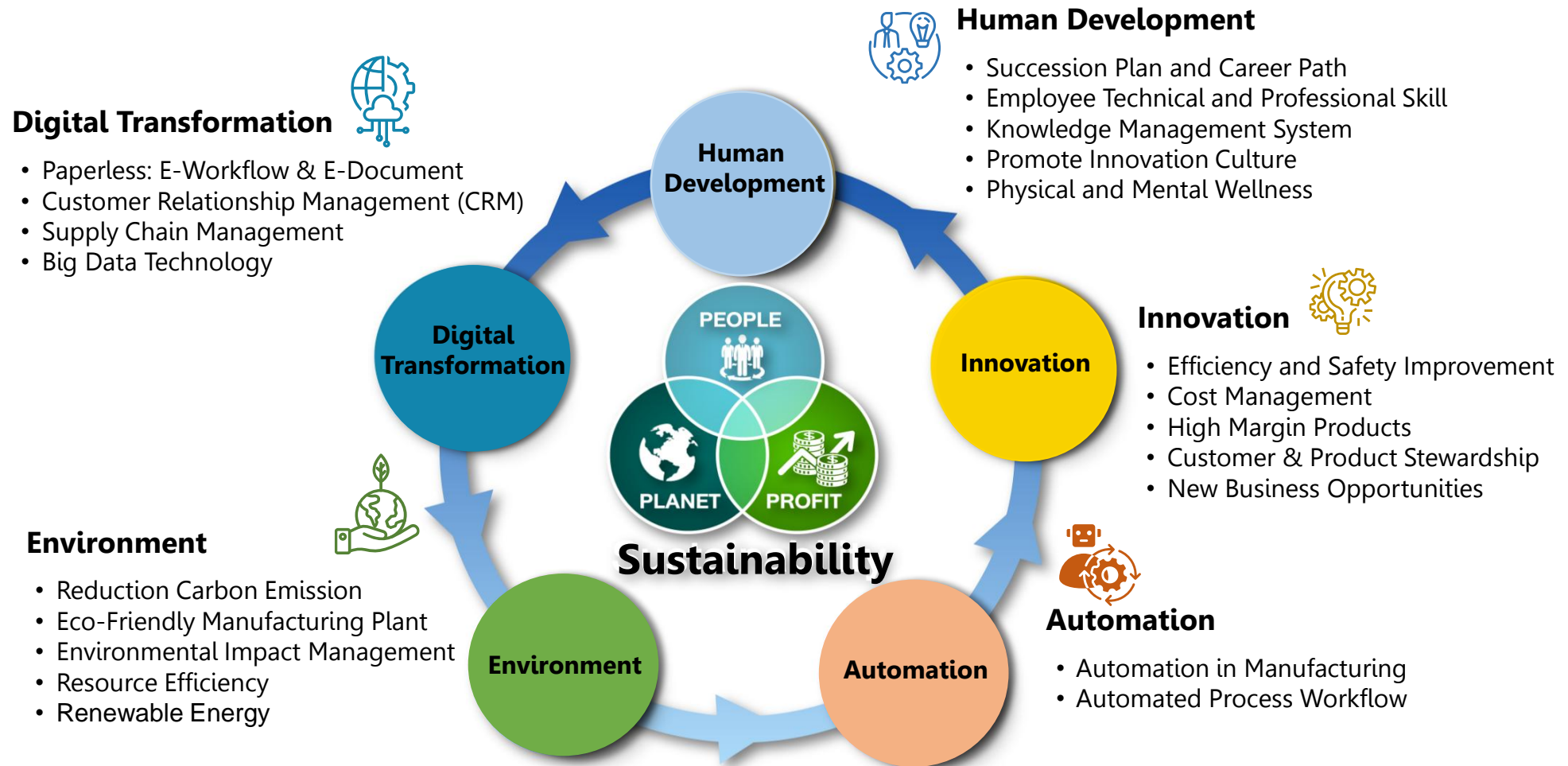
**2nd MIDDLE EAST
LPG EXPO**

25 - 26 NOVEMBER 2025
Oman Convention & Exhibition Centre, Muscat, Oman

**Oman,
25-26 November**



5-Megatrends, Innovation Development Strategy toward Future Sustainability



Wide Range of Product Coverage

Household LPG Cylinder 0.45 - 300 kg.
(Water Capacity 0.9 - 750 lt.)



2 Piece Cylinder 0.45 - 16 kg.
(Water Capacity 0.9 - 36 lt.)

3 Piece Cylinder 18 - 300 kg.
(Water Capacity 43 - 750 lt.)

Automotive LPG Cylinder



Cylindrical Autogas Tanks



Recreational Vehicles Tanks



Toroidal Autogas Tanks

Other Cylinders



Air Receivers



Refrigerant Cylinders



Chlorine Cylinders



Ammonia Cylinders



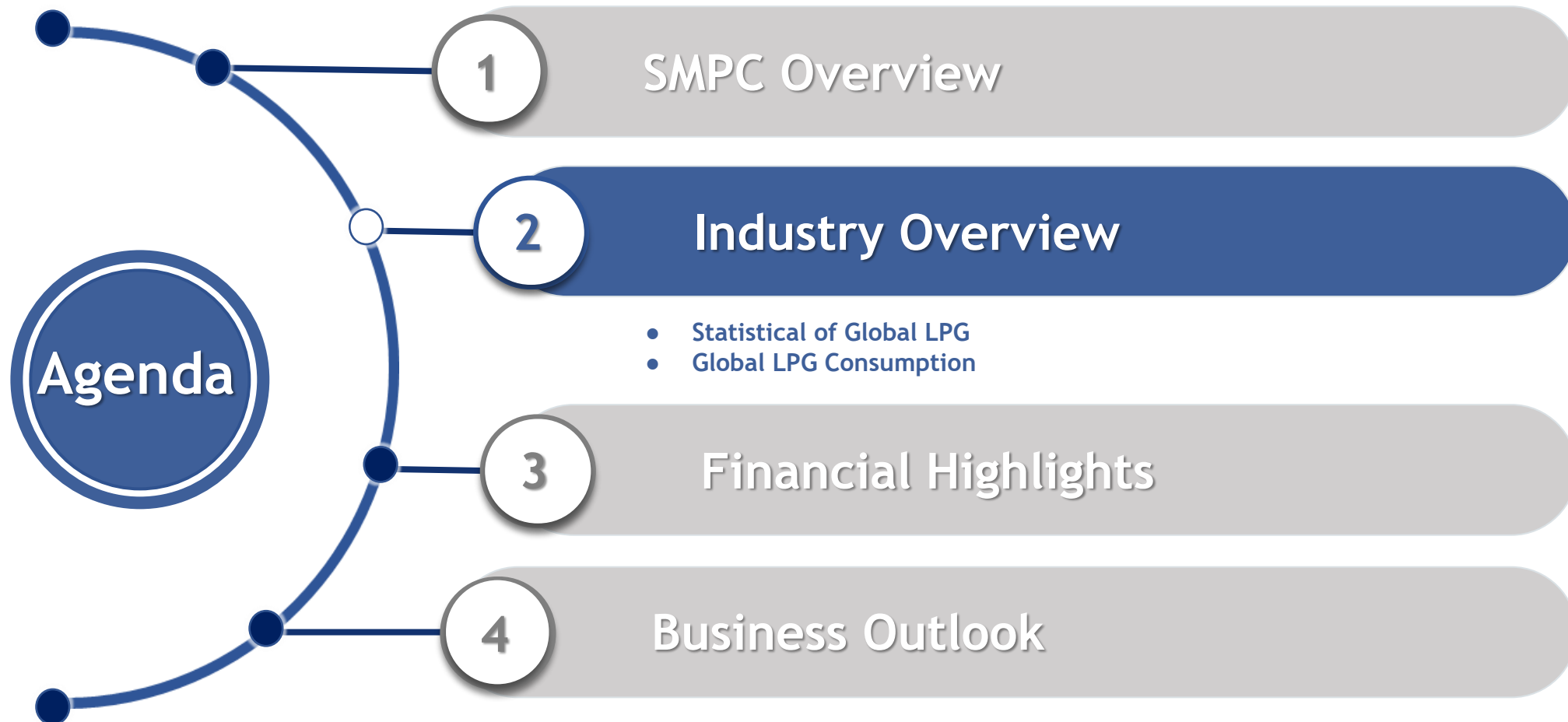
Forklift Cylinders



Aluminum Cylinders



Cylinders with Accessories



About the Industry

Production



Consumption

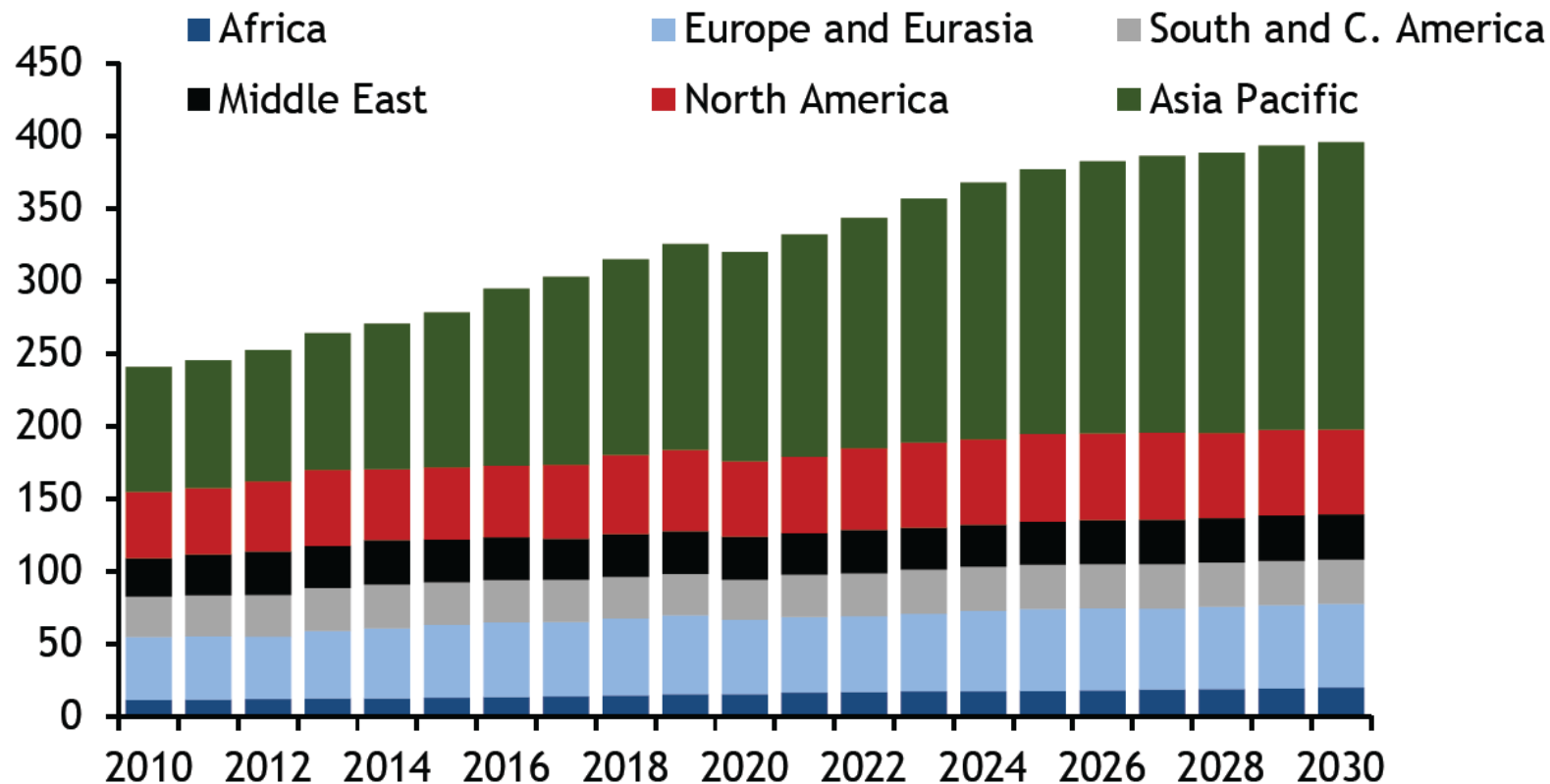


Source: Statistical review of global LPG 2024

Predicted Global LPG Consumption by Region 2010-2030

Total consumption by region

mn t



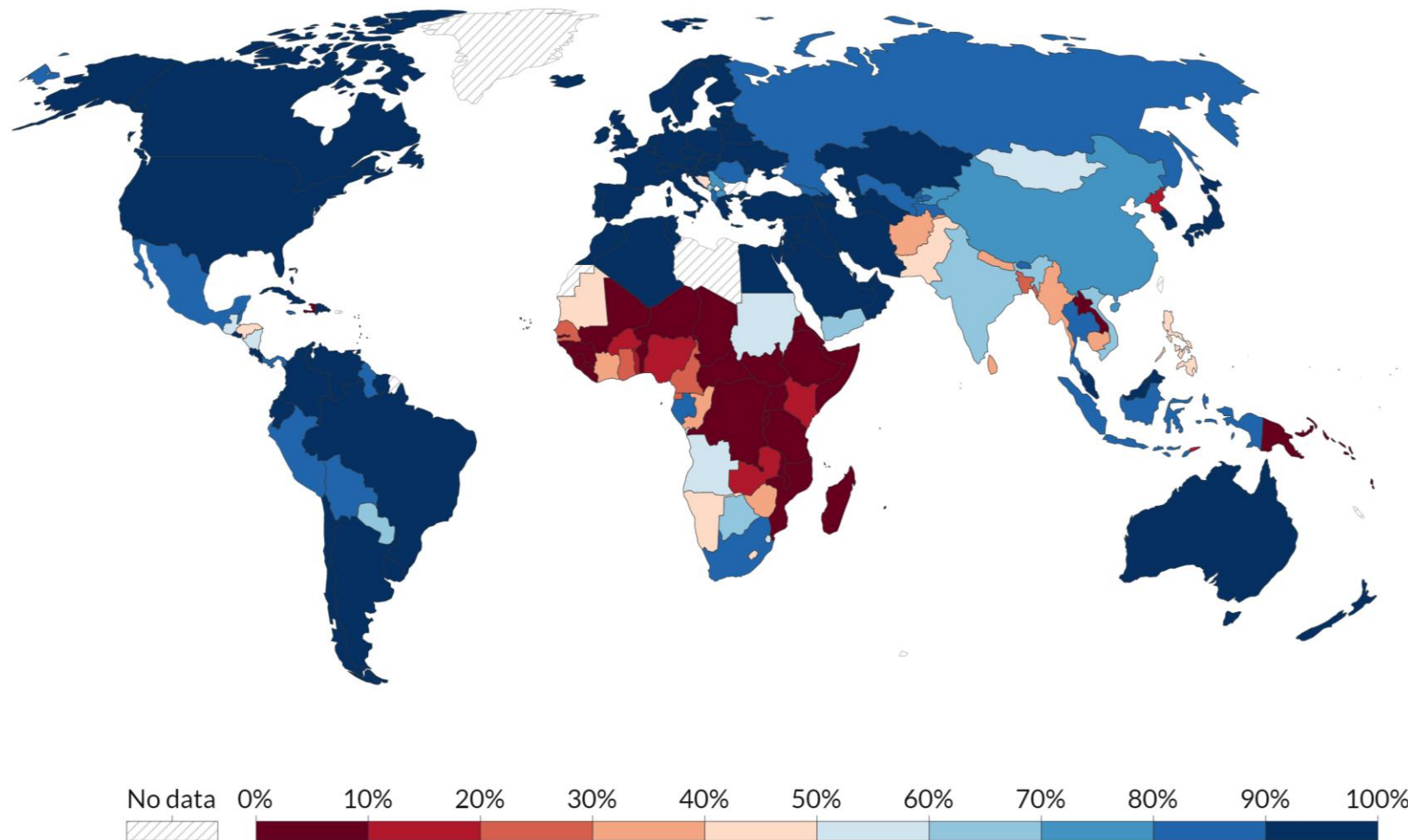
- Predicted global LPG consumption is gradual growth annually, there are opportunities for SMPC to grow in short to intermediate term.
- Thermal efficiency of LPG and transportation flexibility make LPG an excellent cooking fuel, especially in Asia where the use of the wok demands a high heating value flame.

Source: Statistical review of global LPG 2024



% of Population with Access to Clean Cooking Fuels

Access to clean fuels or technologies such as clean cookstoves reduce exposure to indoor air pollutants, a leading cause of death in low-income households.

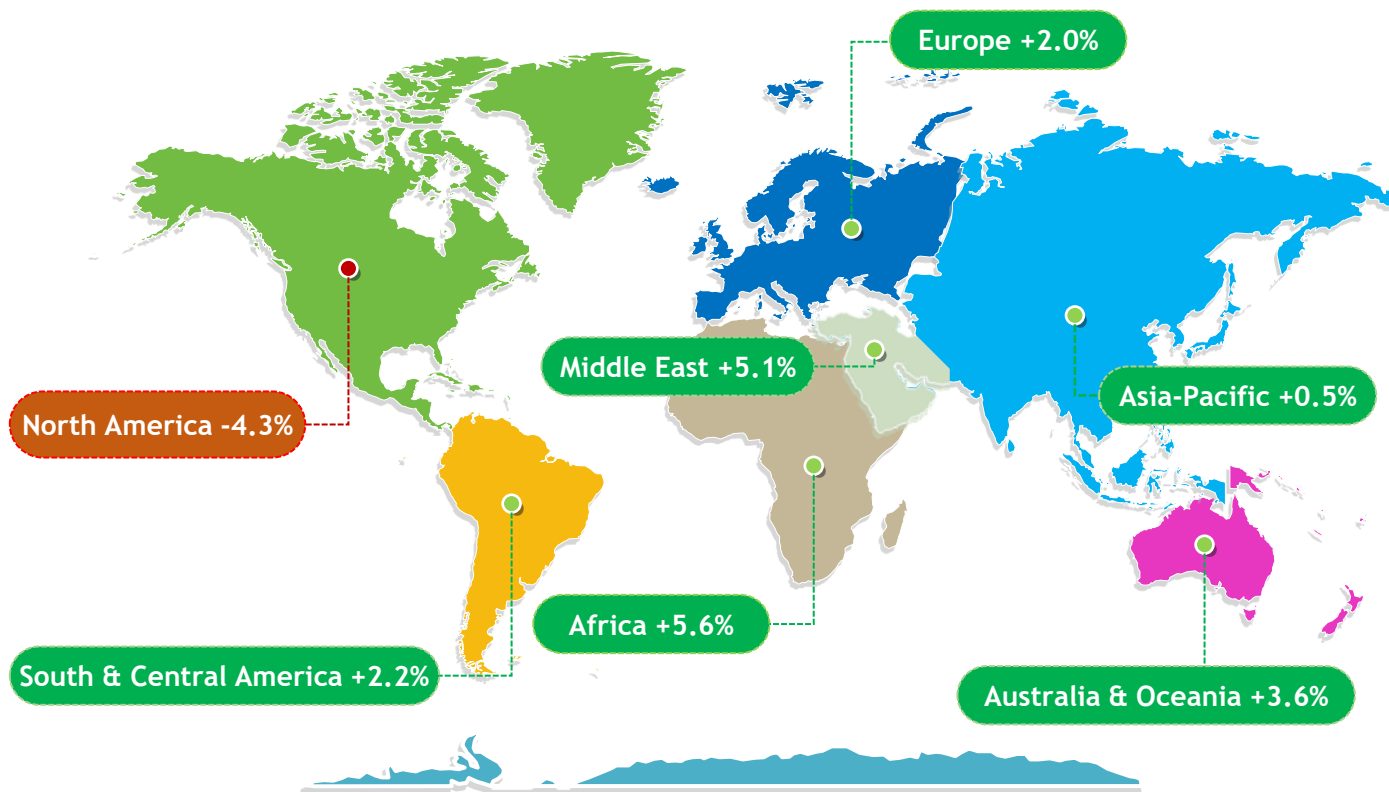


Source: WHO, Global Health Observatory (2022)

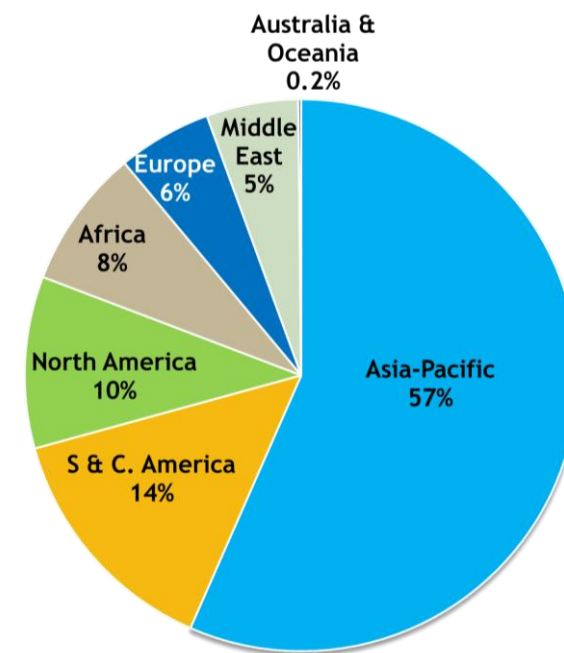
Household LPG Consumption by Region

Global increase (2022-2023) **0.98%**, regional growth in all regions except North America

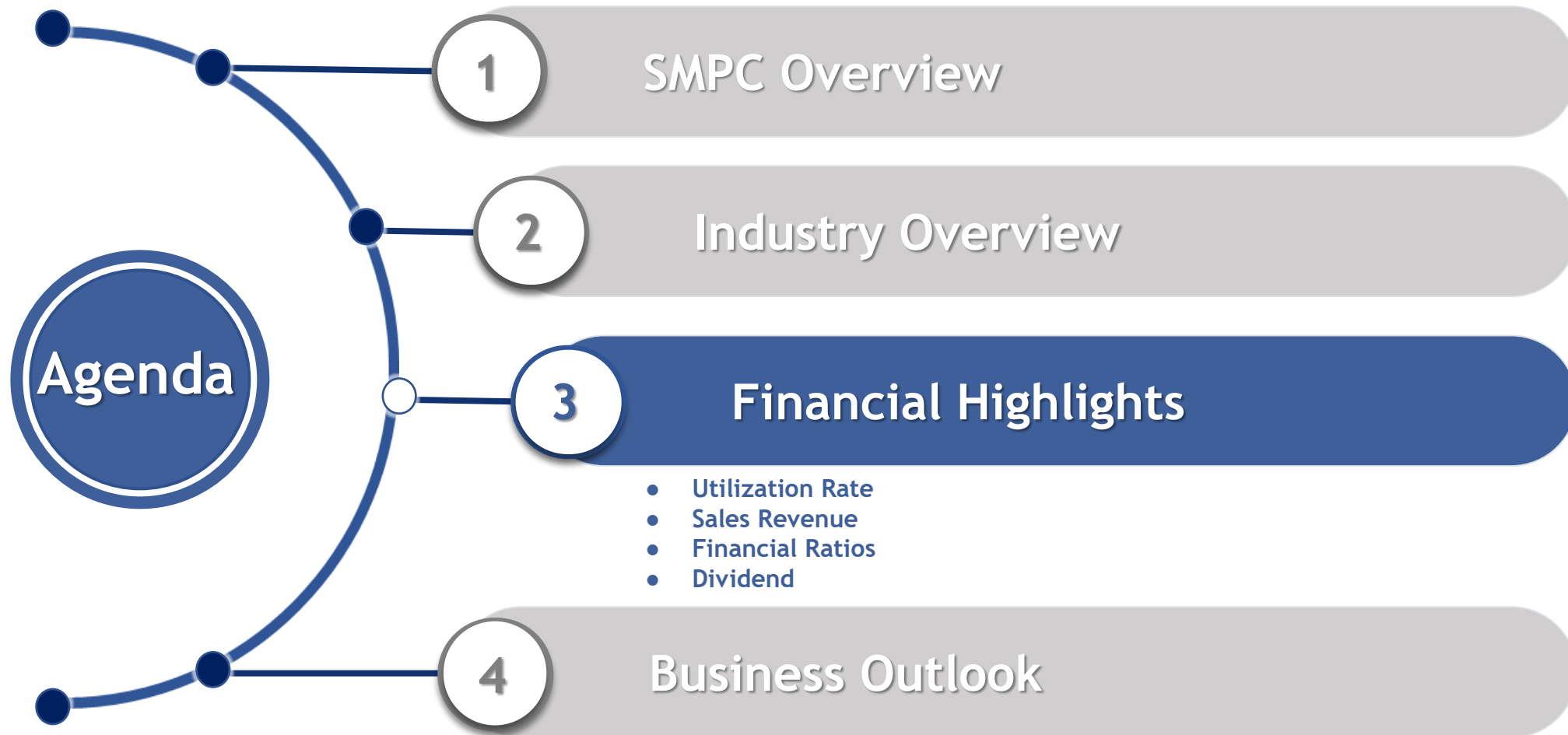
Domestic Consumption Growth (2022-2023) by Continents



2023 Domestic Consumption by Continents



Source: Statistical review of global LPG 2024

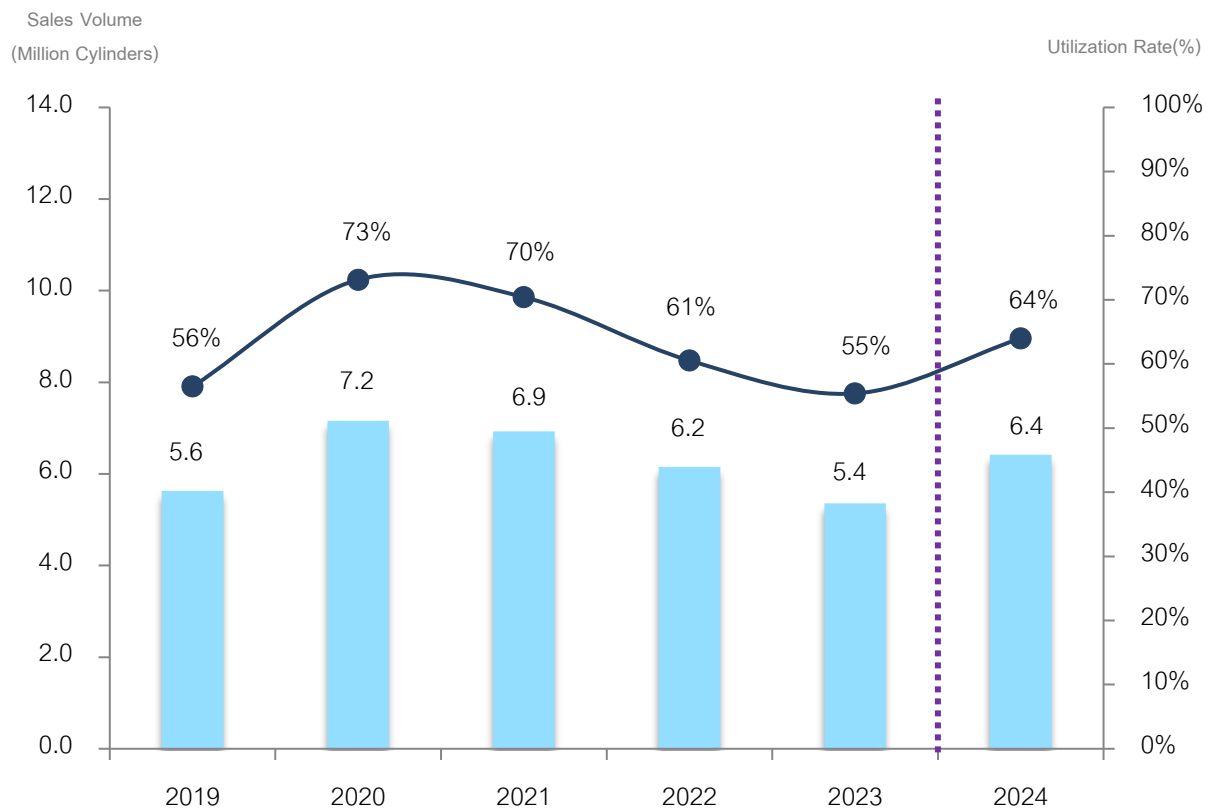
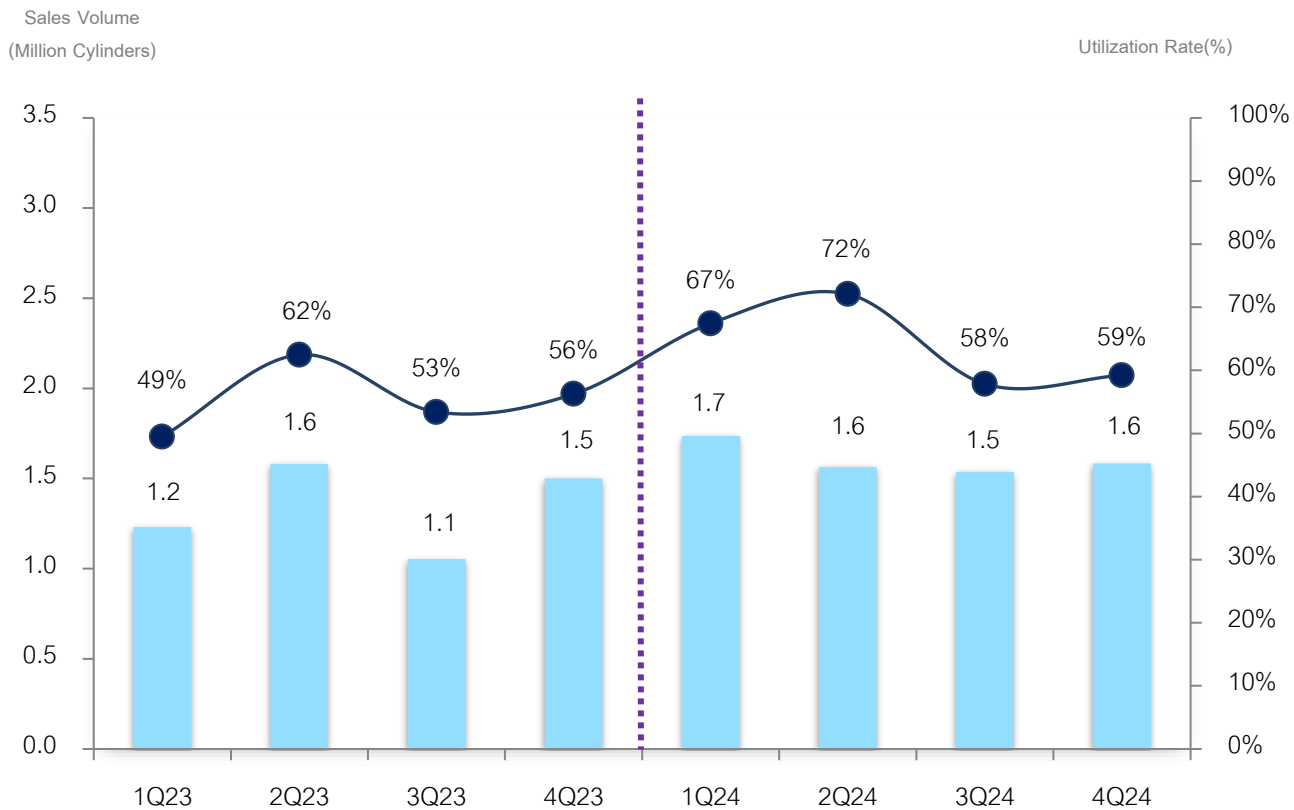


III. Financial Highlights: Utilization Rate

Utilization Rate(%)

1Q23 - 4Q24

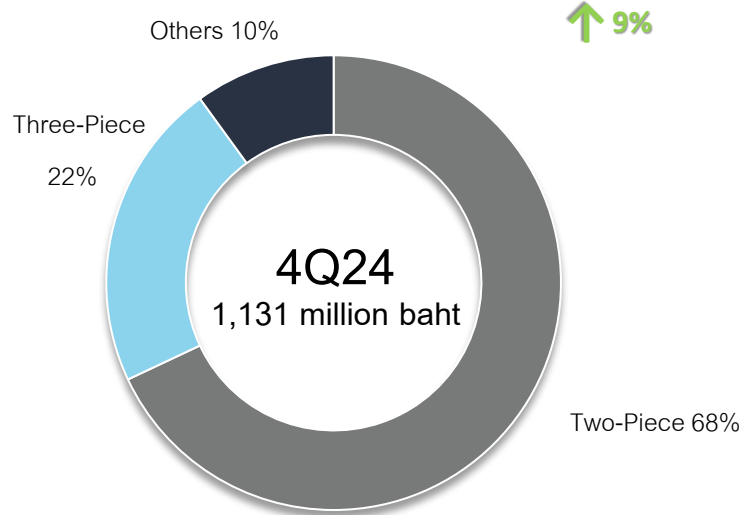
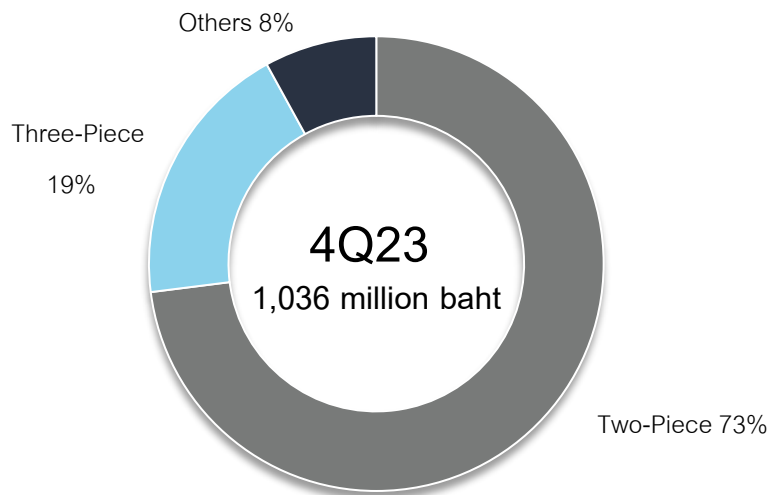
2019 - 2024



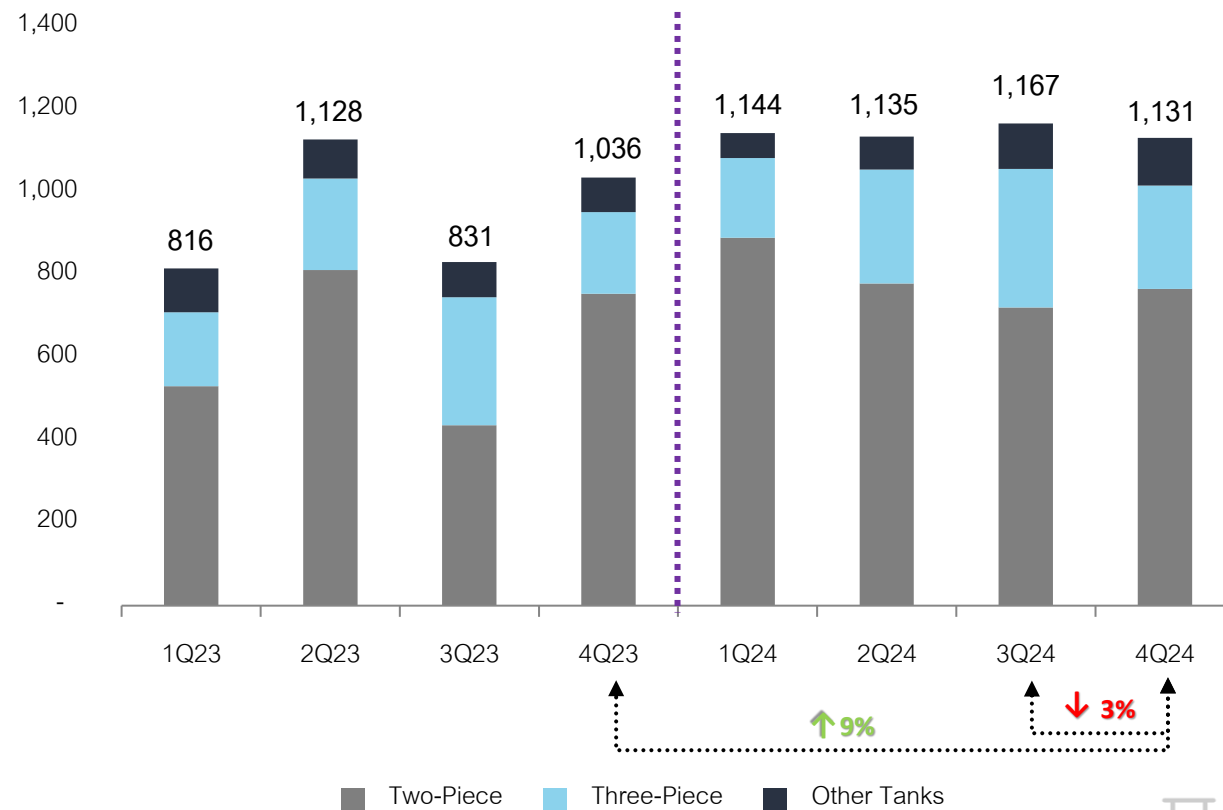
Capacity (million cylinder)	
Per Year	10.0
Per Quarter	2.5



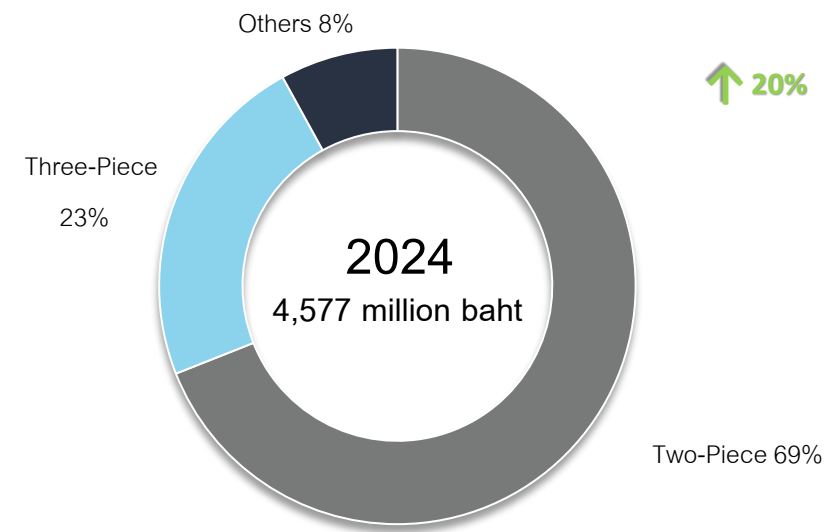
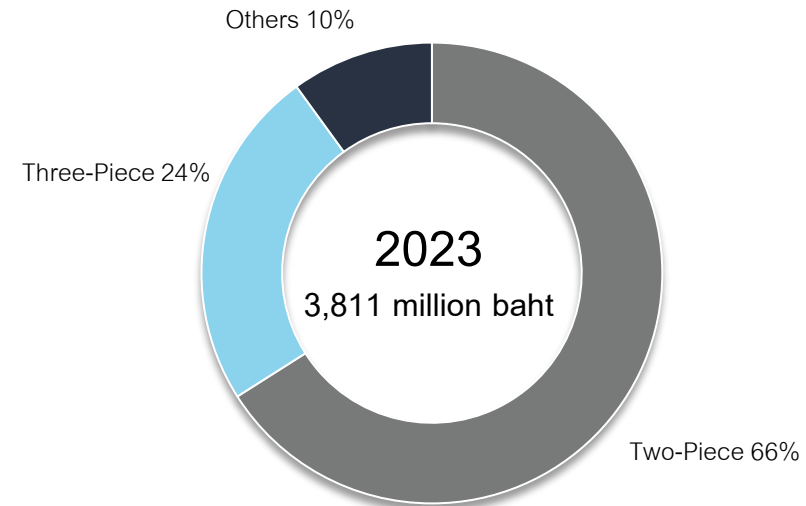
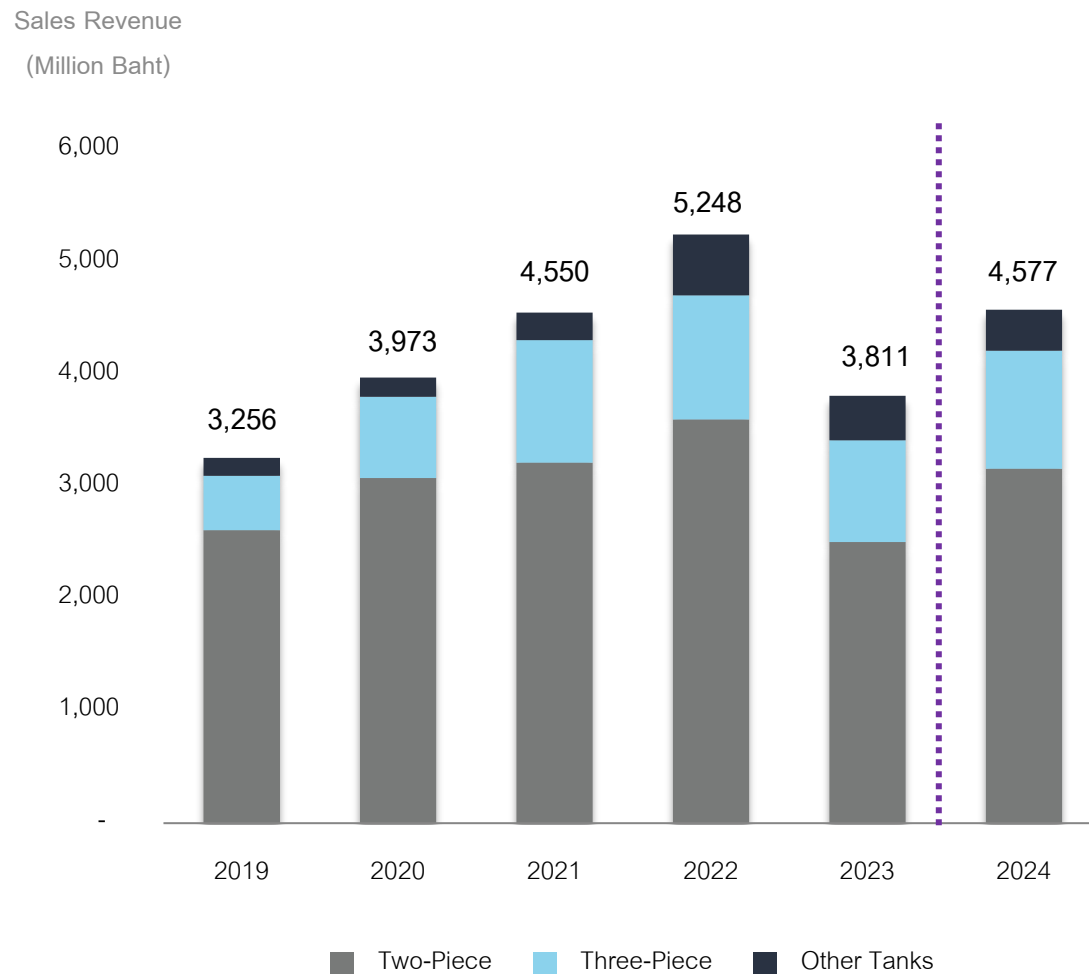
Sales Revenue by Product Category: 1Q23 - 4Q24



Sales Revenue
(Million Baht)

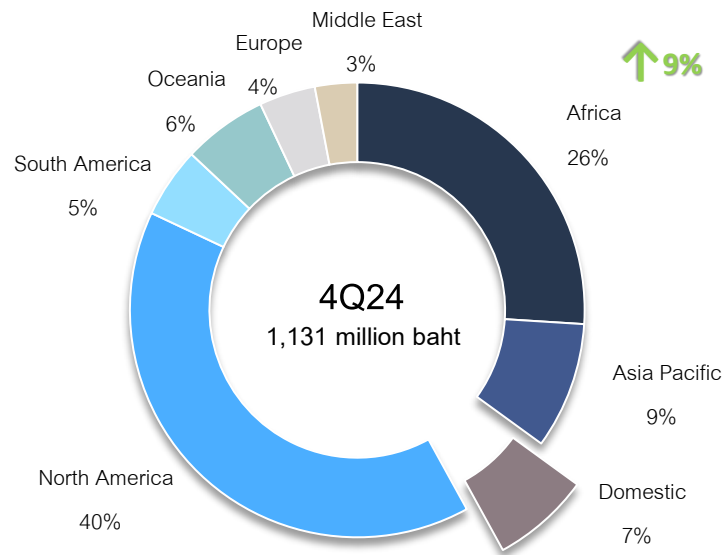
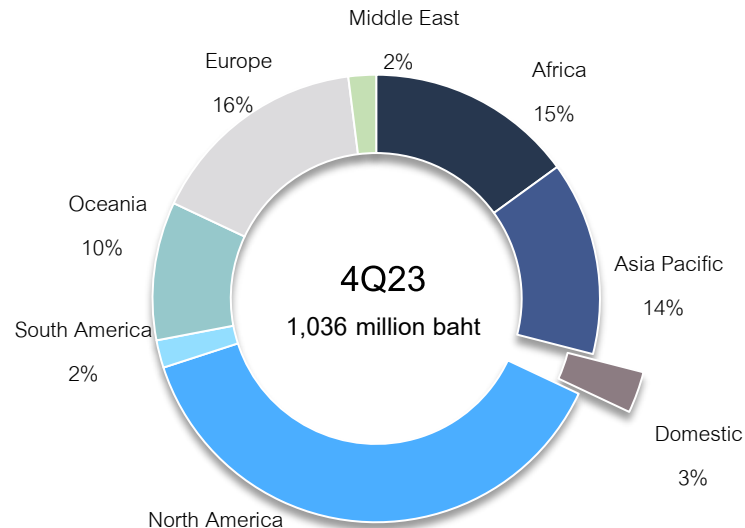


Sales Revenue by Product Category: 2019 - 2024

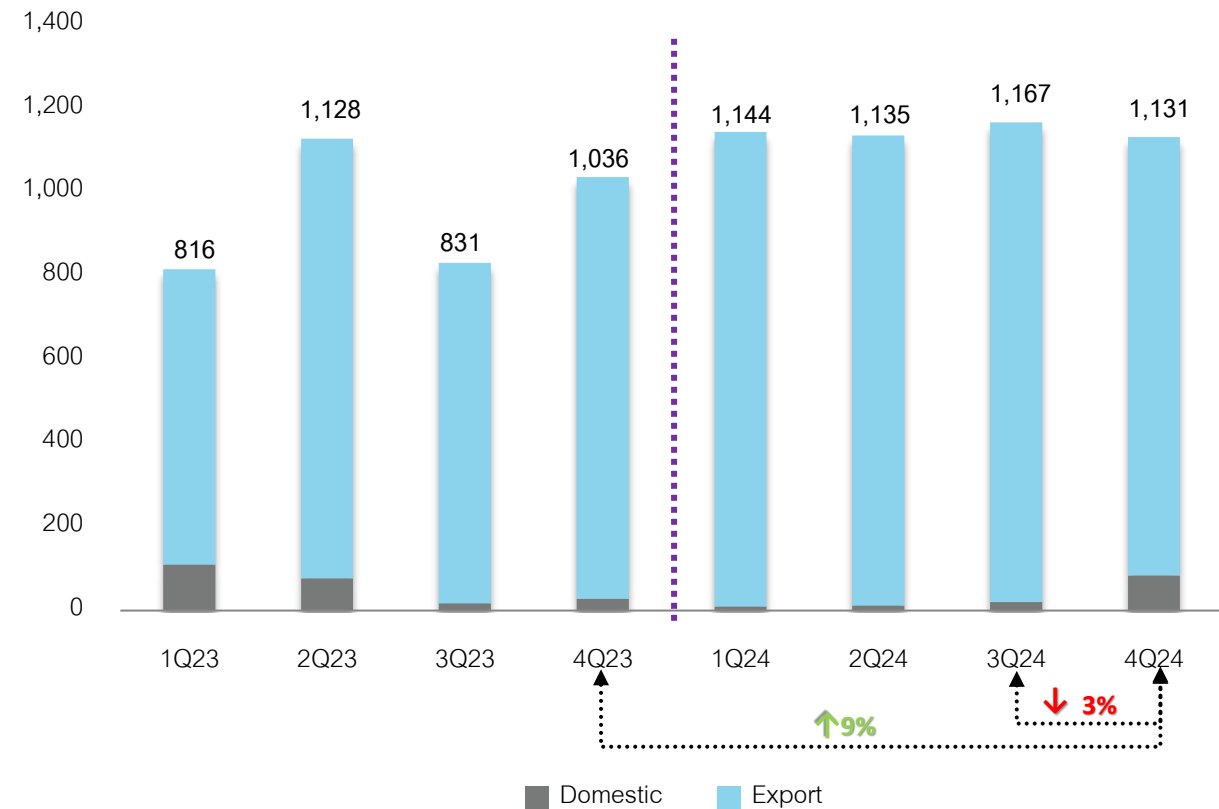


III. Financial Highlights: Sales Revenue

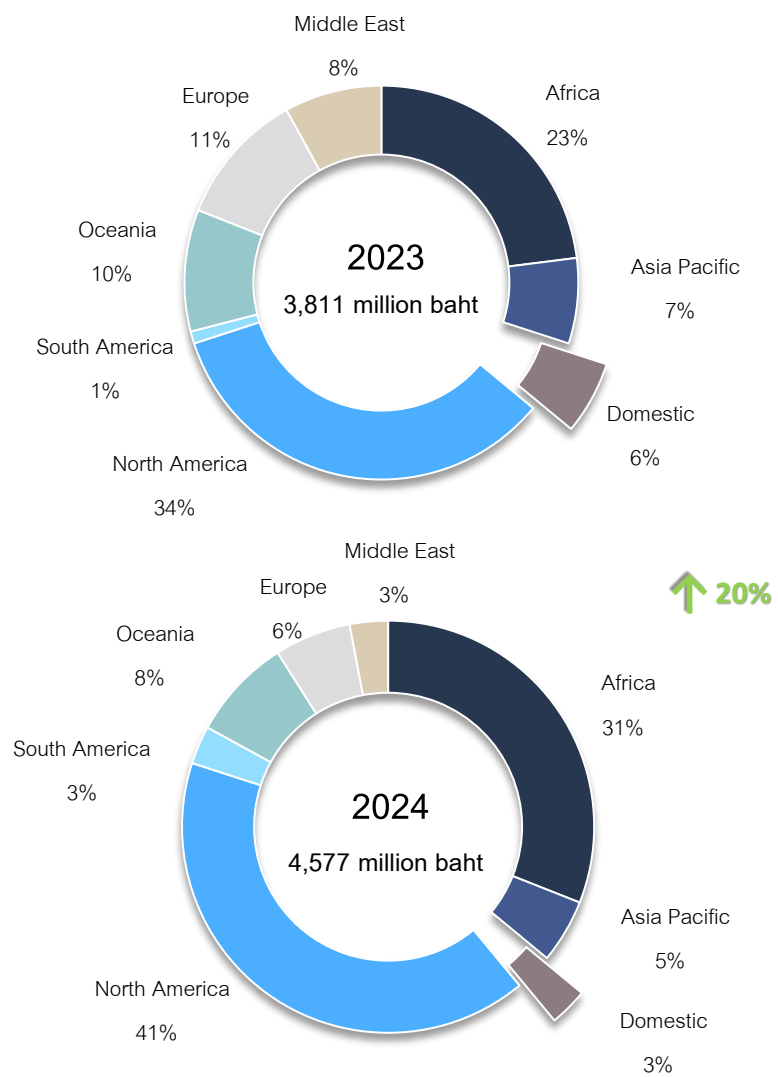
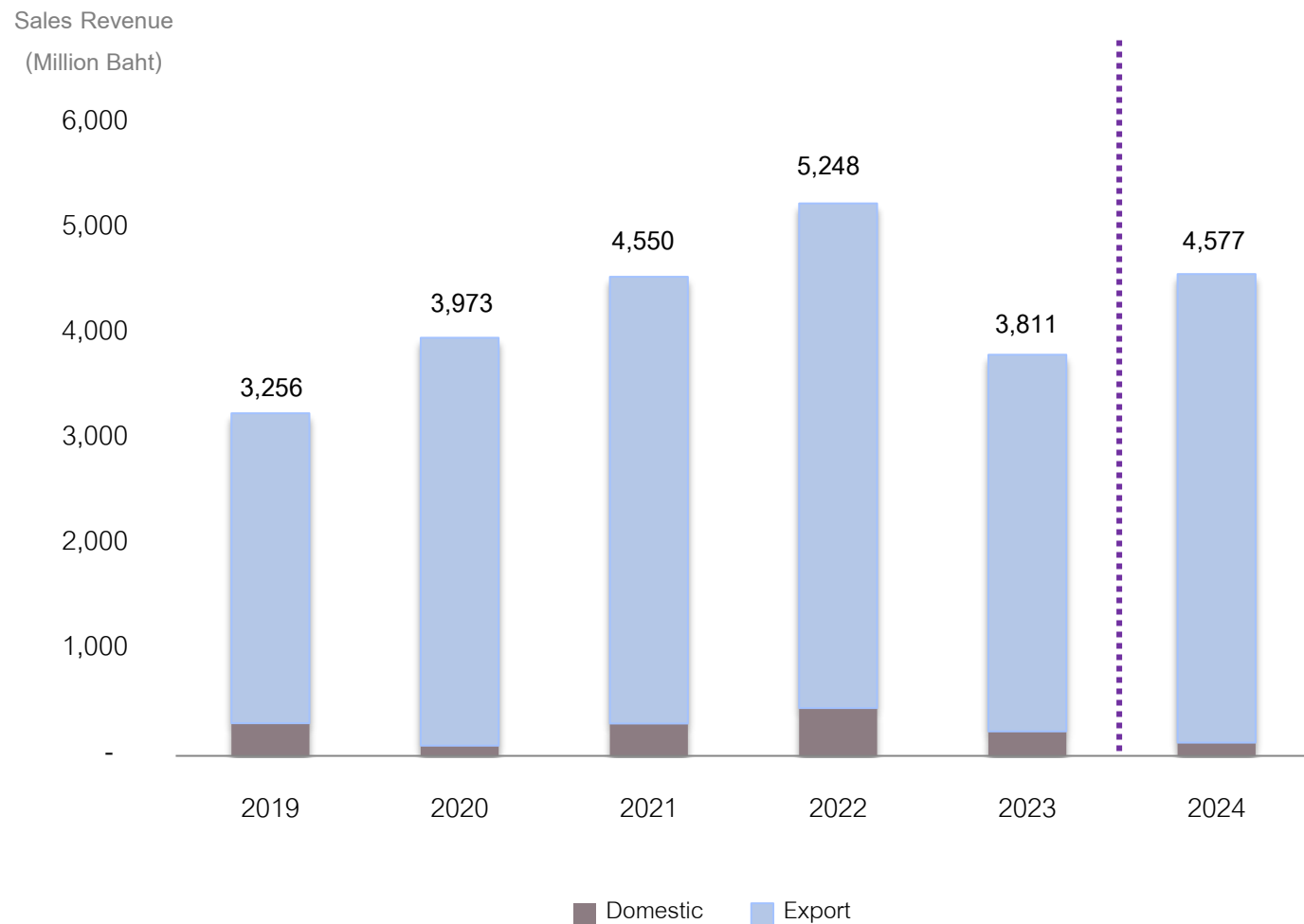
Sales Revenue by Geography: 1Q23 - 4Q24



Sales Revenue (Million Baht)

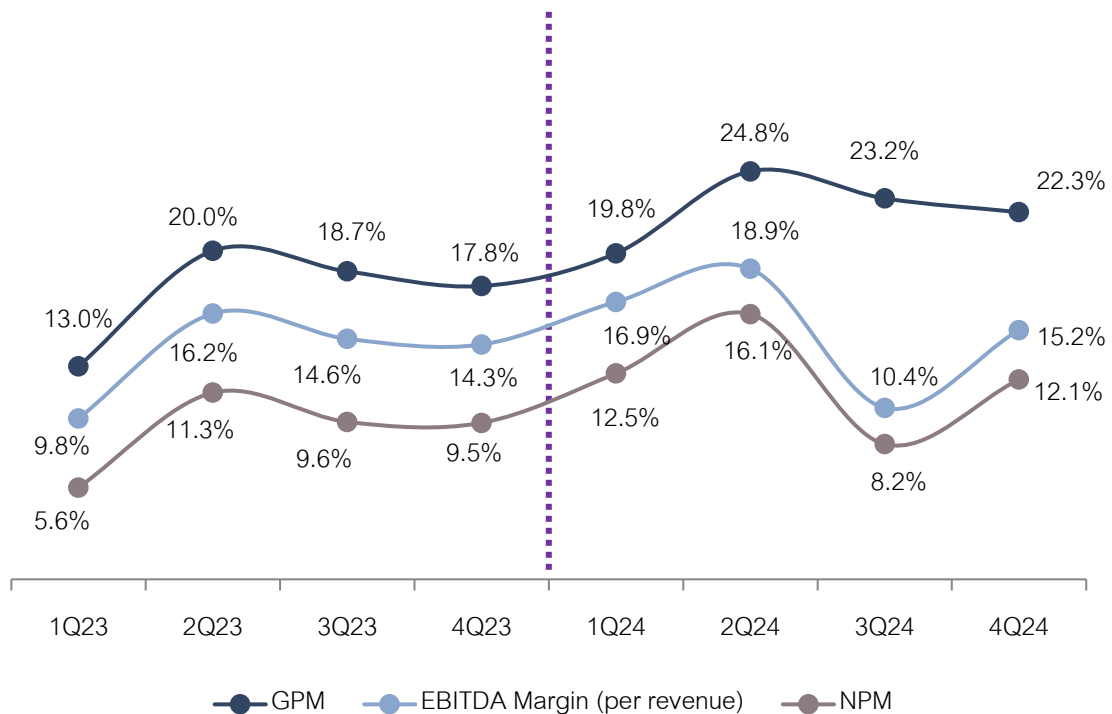


Sales Revenue by Geography: 2019 - 2024

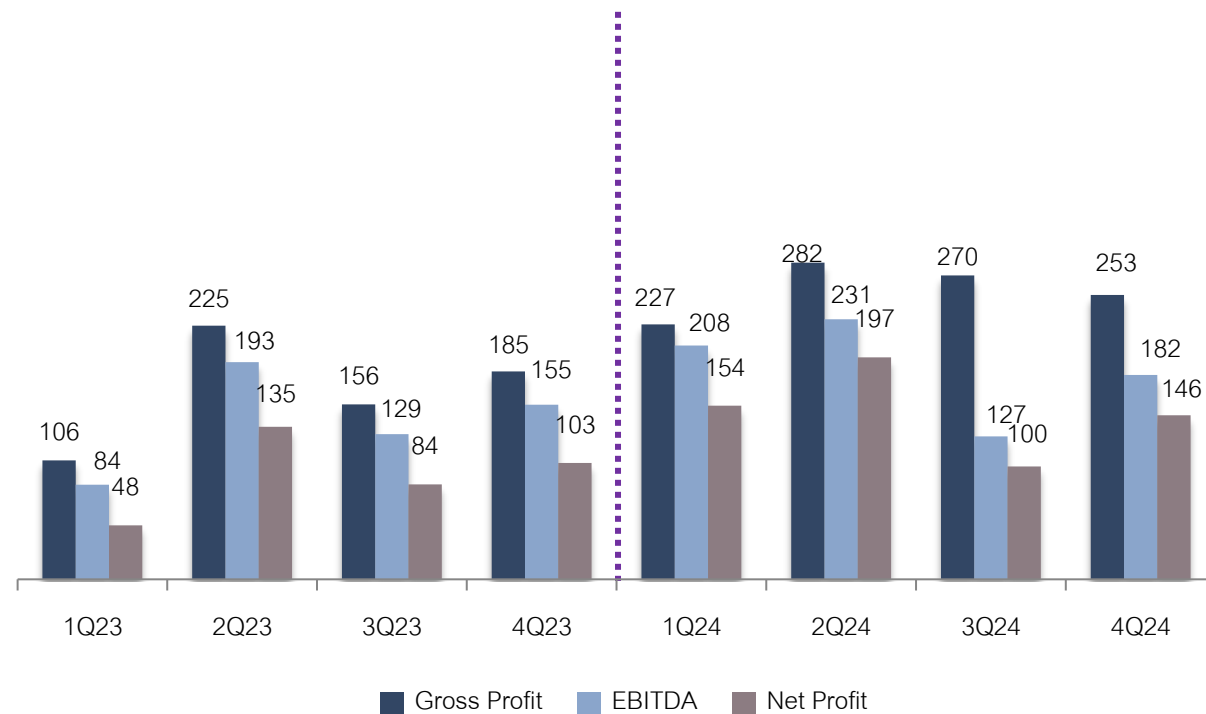


Profitability Ratios

GPM, EBITDA Margin and NPM (%) 1Q23-4Q24

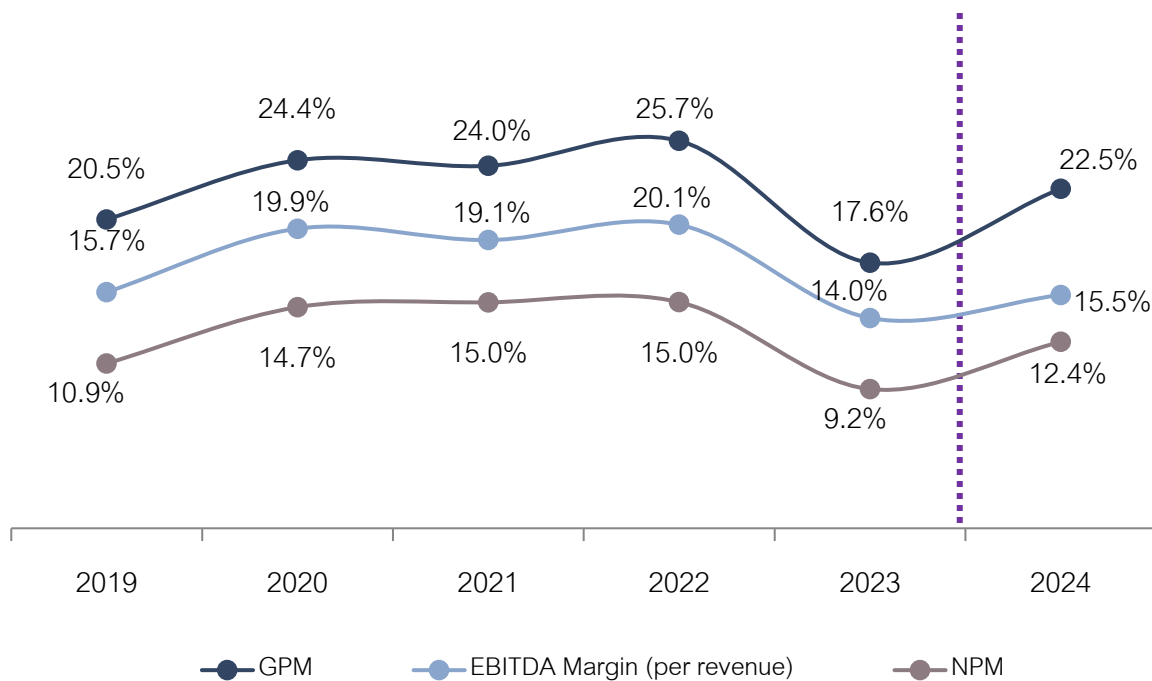


Gross Profit, EBITDA and Net Profit (MB) 1Q23-4Q24

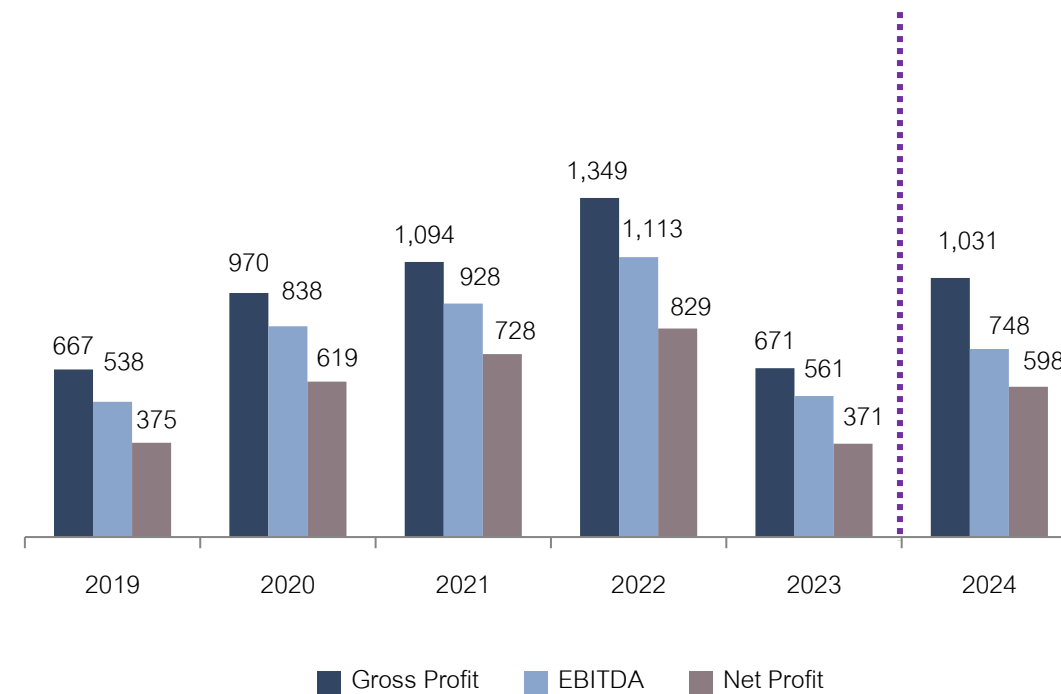


Profitability Ratios

GPM, EBITDA Margin and NPM(%) 2019-2024



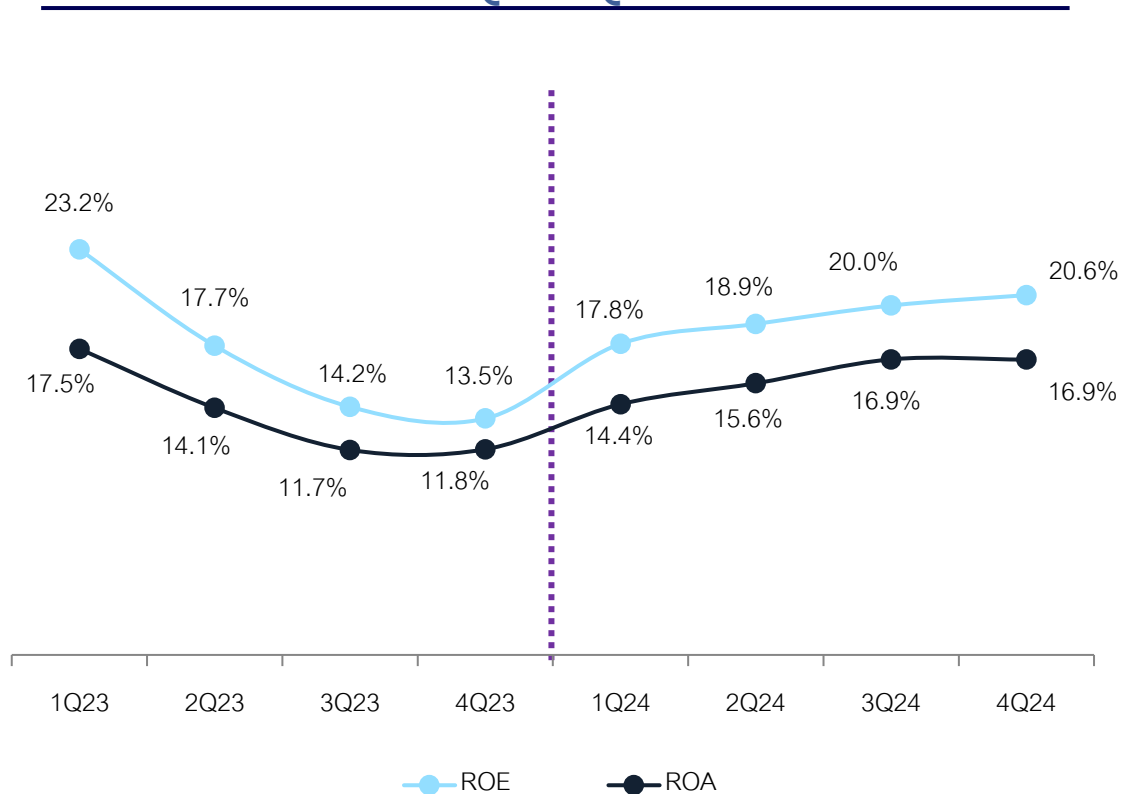
Gross Profit, EBITDA and Net Profit(MB) 2019-2024



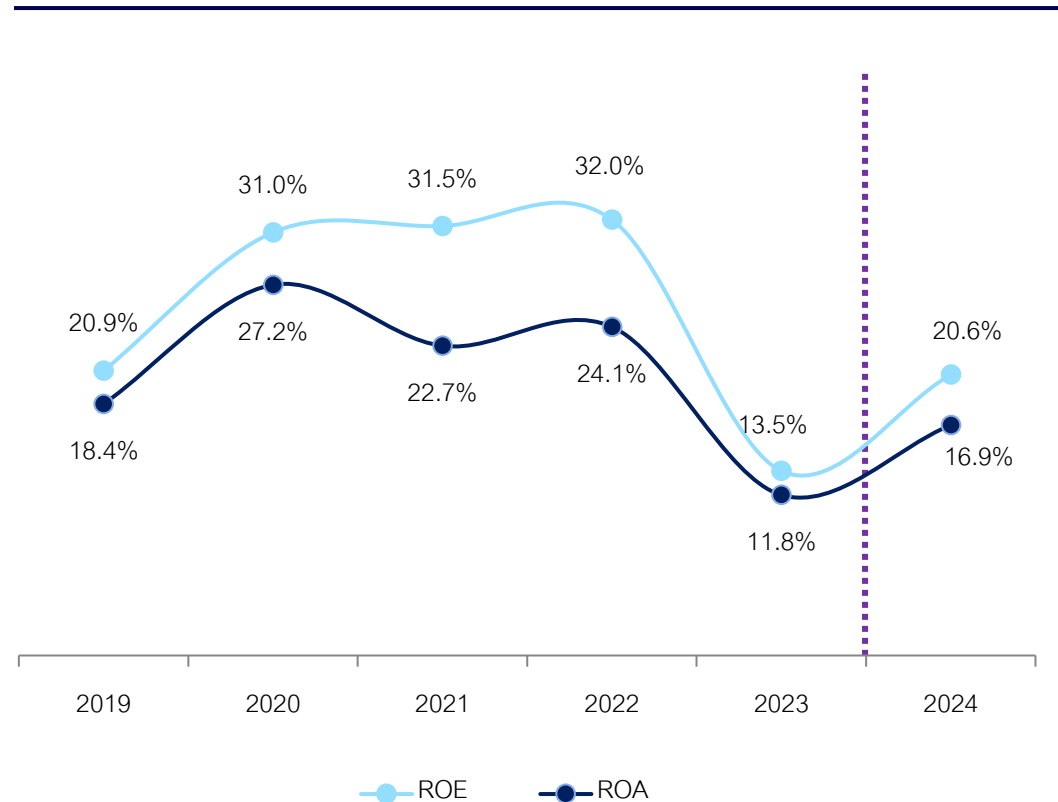
Profitability Ratios

ROE and ROA(%)

1Q23-4Q24

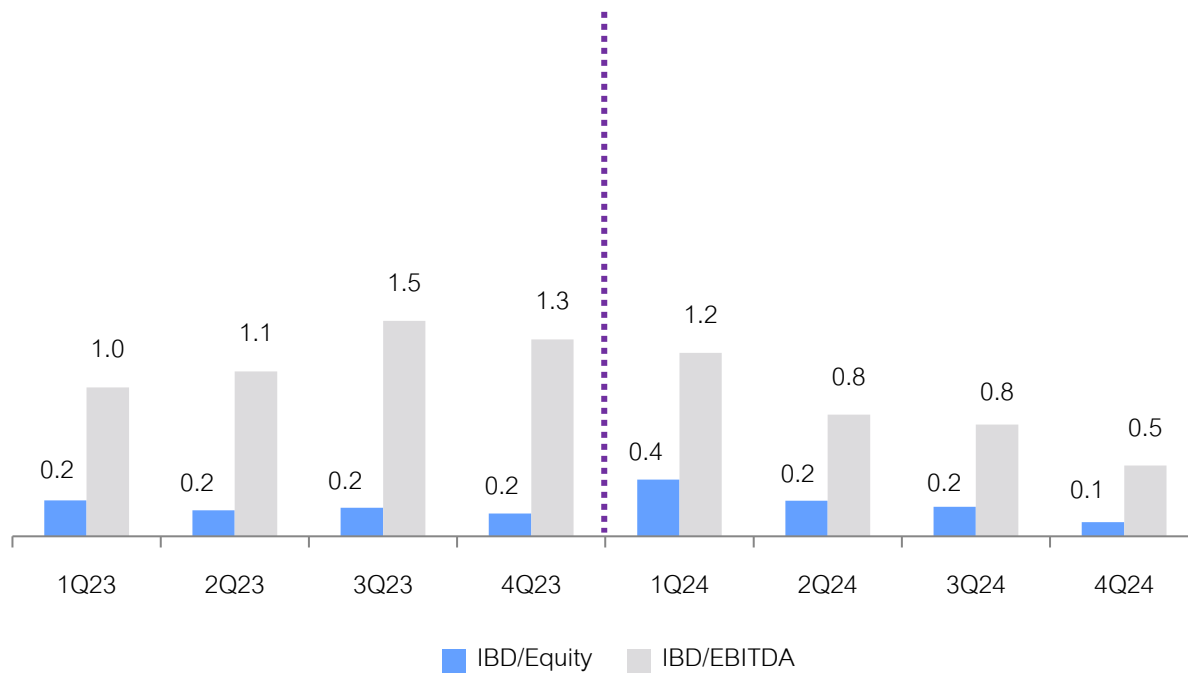


2019-2024

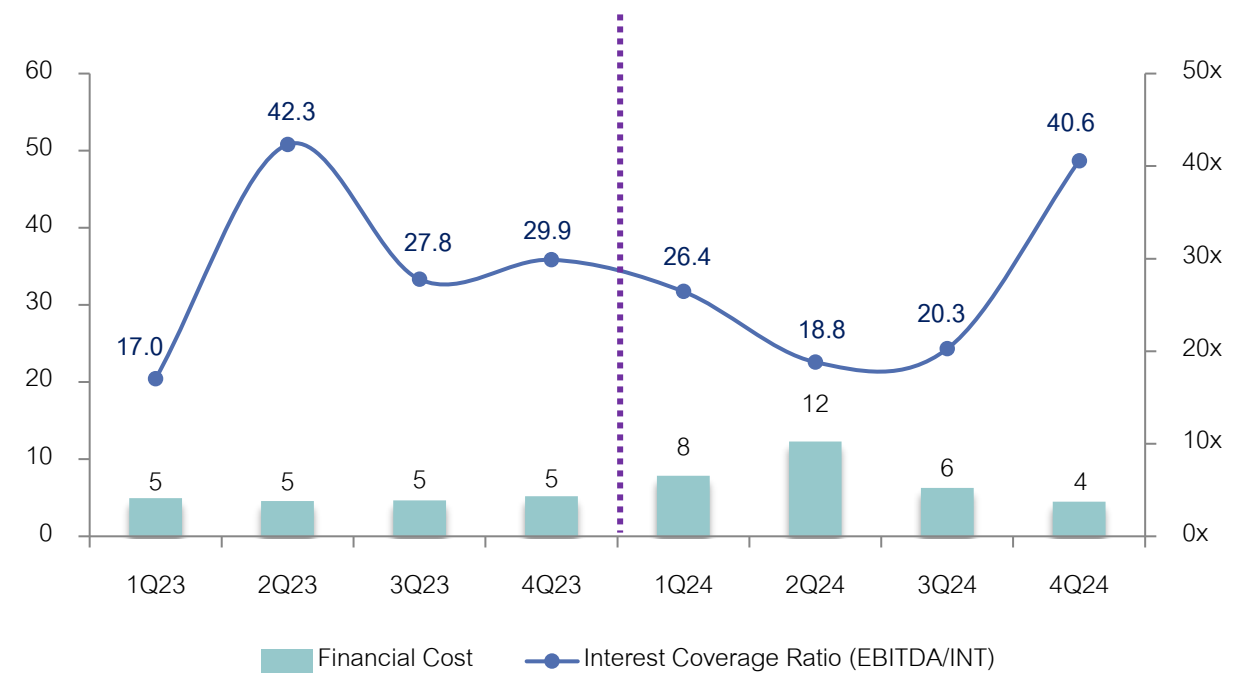


Leverage Ratios

**IBD* to Equity Ratio, IBD* to EBITDA Ratio(times)
1Q23-4Q24**

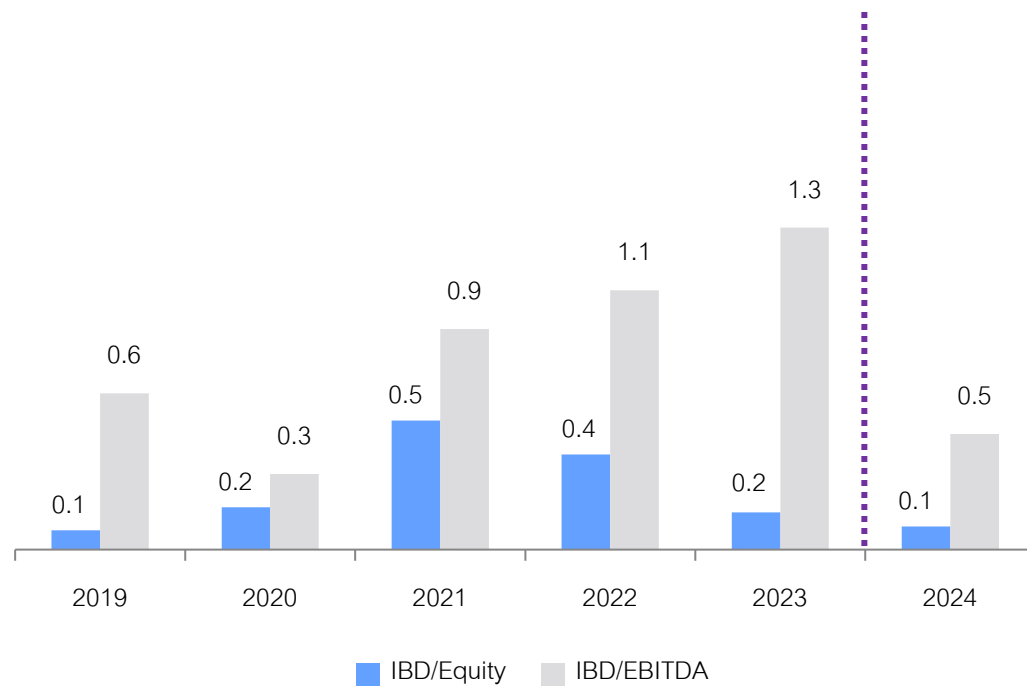


**Financial Cost(million baht),
Interest Coverage Ratio(times) 1Q23-4Q24**

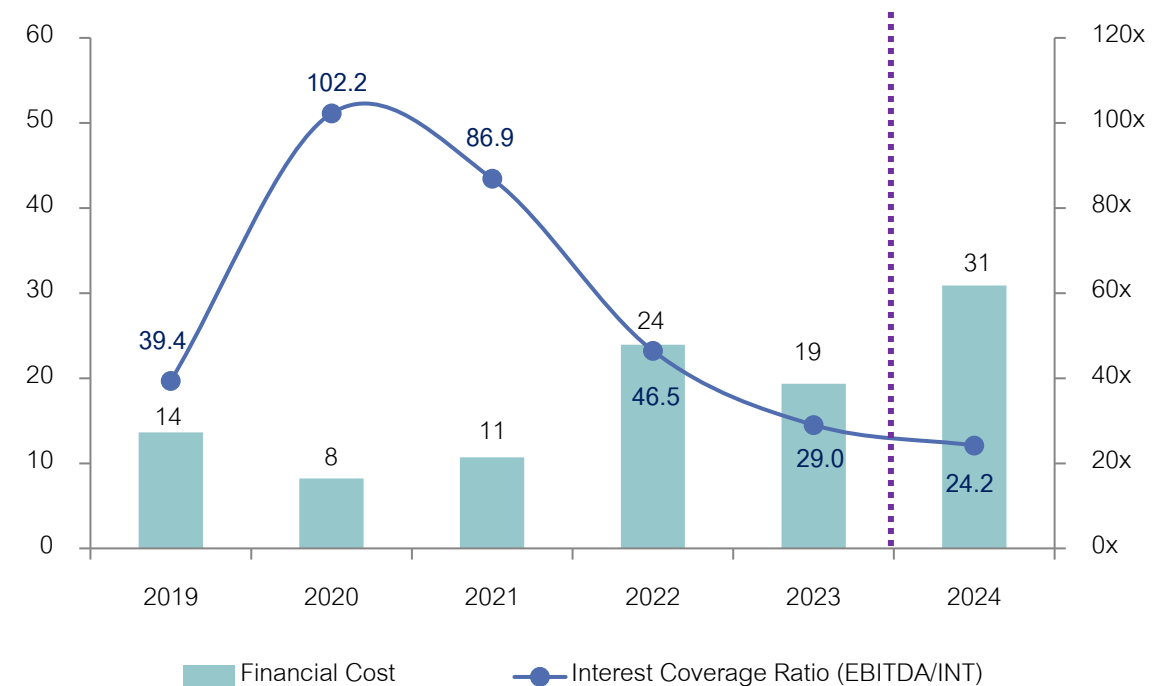


Leverage Ratios

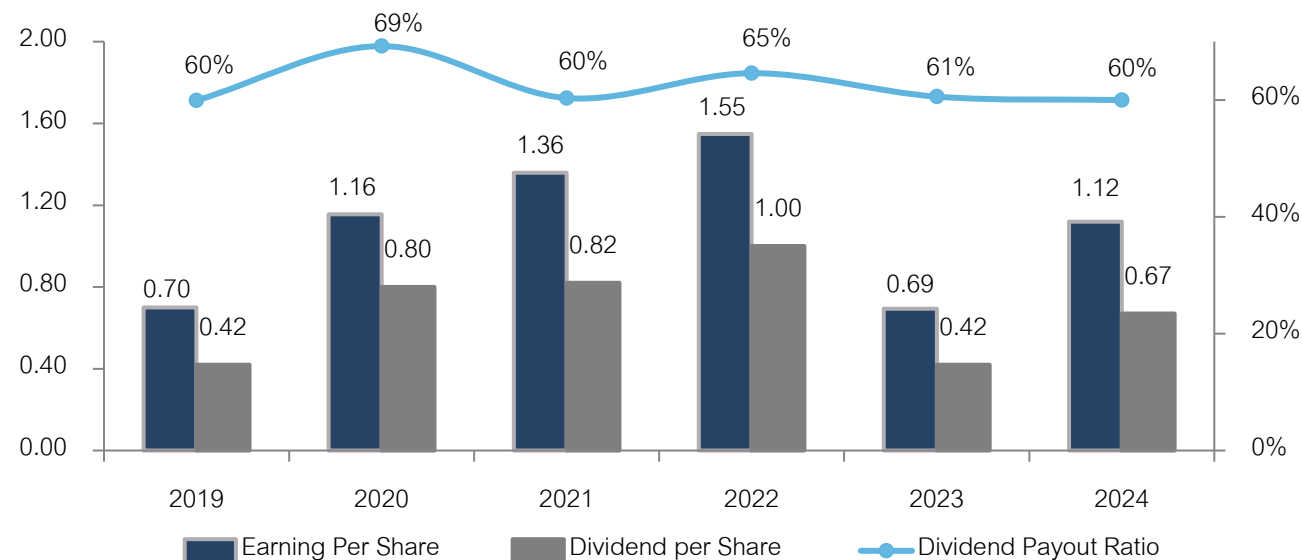
IBD* to Equity Ratio, IBD* to EBITDA Ratio(times) 2019-2024



Financial Cost(million baht), Interest Coverage Ratio(times) 2019-2024



Dividend Payment History

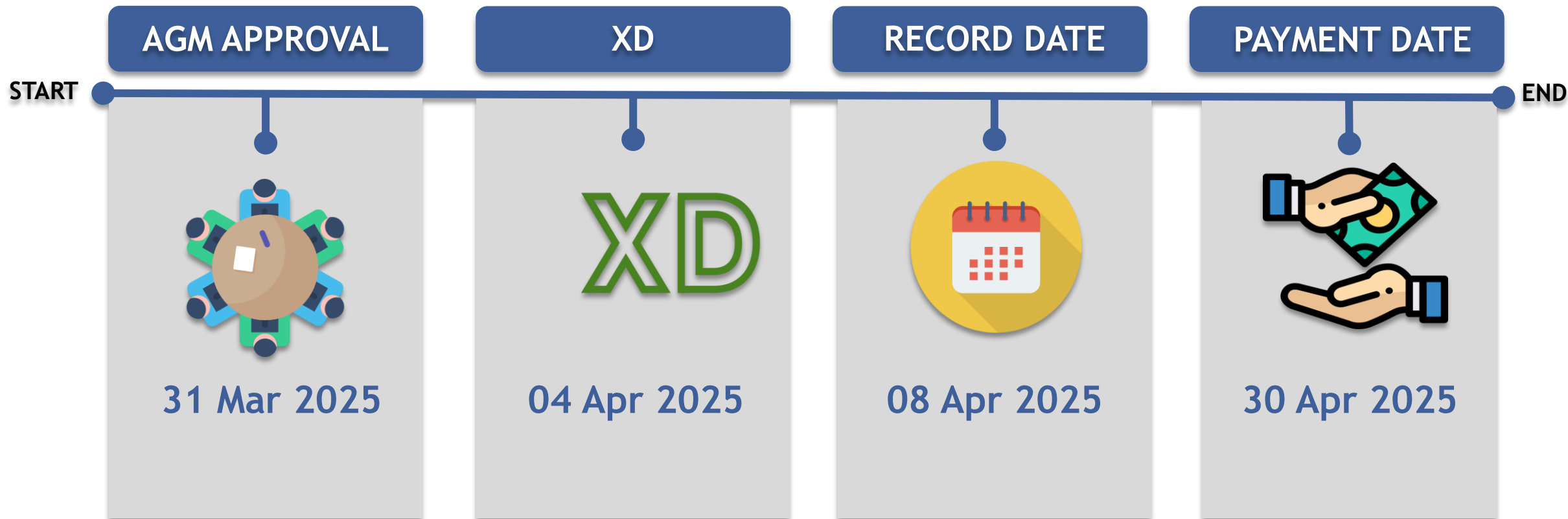


Dividend	2019	2020	2021	2022	2023	2024
FS publication day	21/2/2020	15/2/2021	14/2/2022	14/2/2023	14/2/2024	14/2/2025
Price per share (Baht/share)	5.65	11.70	12.60	12.90	9.30	9.05
Dividend per share (Baht/share)	0.42	0.80	0.82	1.00	0.42	0.67
Earning Per Share (Baht/share)	0.70	1.16	1.36	1.55	0.69	1.12
Dividend Yield per year	7.4%	6.8%	6.5%	7.8%	4.5%	7.4%
Dividend Amount (MB/year)	224.91	428.41	439.12	535.51	224.92	358.79
Dividend Payout Ratio	60%	69%	60%	65%	61%	60%

**Pending AGM
Approval
31 Mar 2025
H1/24 = 0.40
H2/24 = 0.27**

Remarks: *The company has a dividend payout policy to shareholders at not less than 60% of the net profit.
*The Company began paying Dividend since 2014.

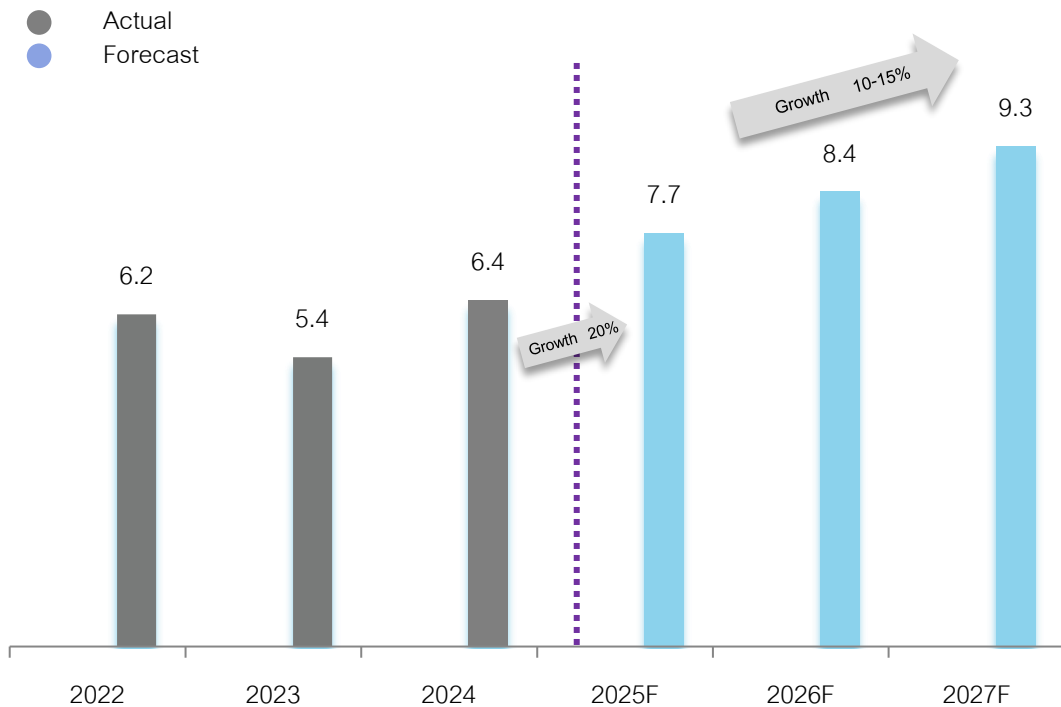
Dividend Payment Timeframe



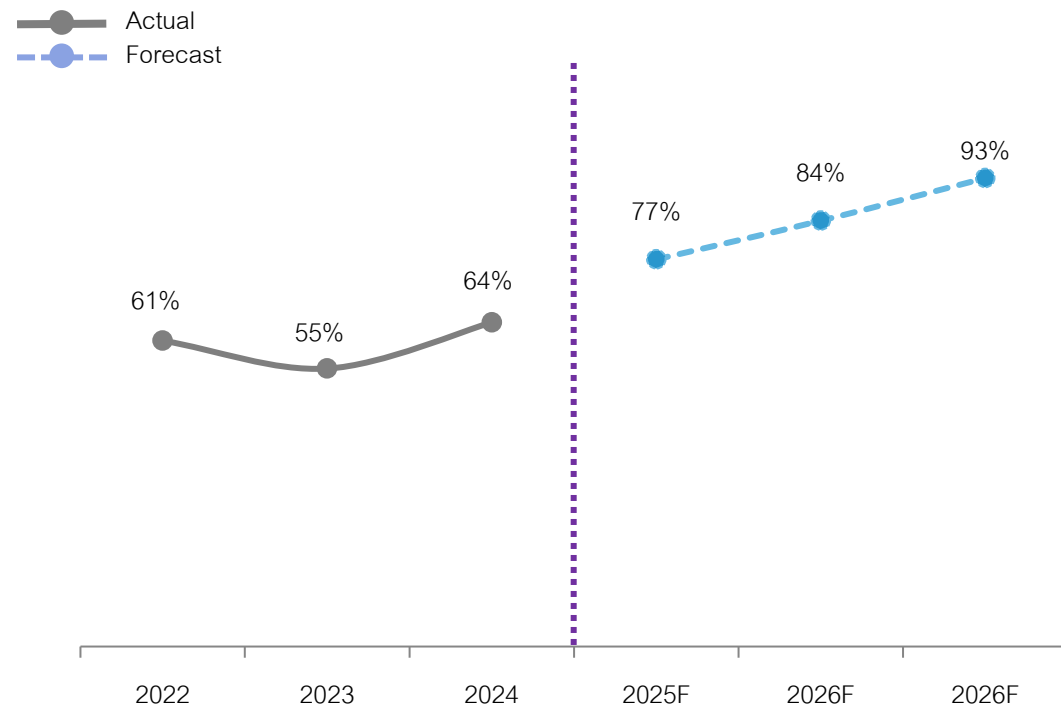


2025 Target and Future Growth Strategy

Projected Sales Volume(million cylinders)



Projected Utilization(%)



Capacity (Million Cylinder)	
Per Year	10.0
Per Quarter	2.5



Disclaimer

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THANK YOU



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